



**2024 Alameda County Continuum of Care (CoC) Competition**  
**Scoring Criteria for Renewal Projects**  
**FINAL – July 17, 2024**

These scoring factors and application questions are designed to evaluate performance of projects renewing their application for funding through the FY 2024 CoC Program Competition for the Oakland/Berkeley/Alameda County CoC. The criteria measure project quality and performance, including the project’s contribution to strengthening the overall homelessness response system. Scoring factors align to HUD requirements as set forth in the NOFO. The scoring is based primarily on objective criteria including performance outcomes, grant management and organizational capacity. Subjective factors will be scored by the NOFO Committee.

**A. Threshold Review**

To be considered for funding in the 2024 local competition, renewal projects must meet the following threshold criteria.

<b>Monitoring:</b> Applicant participated in the 2024 desk monitoring process administered by Homebase.
<b>Coordinated Entry:</b> Applicant certifies participation in the Alameda County Coordinated Entry System.
<b>HMIS:</b> Certify participation in the Alameda County HMIS system.
<b>Housing First:</b> Applicant certifies that the project is low barrier and operates in adherence with Housing First requirements. Applicant certifies that documentation of Housing First policies and procedures were provided in the desk monitoring process.

## **B. Scored Factors**

All renewal projects will be scored using a 100 point scale.

<b>Criteria</b>	<b>How Evaluated</b>	<b>Maximum Points</b>	<b>Scoring Methodology</b>
<b>Section 1: Performance</b>			
A. Housing Stability*	HMIS Data (APR)	14	<ul style="list-style-type: none"> <li>PSH: Percentage of participants who retain housing for 12 months. Benchmark = 95%</li> <li>TH, RRH, TH/RRH: Percentage of participants who exit to permanent housing. Benchmark = 80%</li> </ul>
B. Income*	HMIS Data (APR)	11	<ul style="list-style-type: none"> <li>Percentage of adults who sustain or increase income. Benchmark = 50% for PSH; 30% for TH, RRH, TH/RRH</li> </ul>
C. Benefits*	HMIS Data (APR)	11	<ul style="list-style-type: none"> <li>Percent of participants who obtain or maintain non-cash mainstream benefits and health insurance. Benchmark = 56%</li> </ul>
D. Exits to Homelessness*	HMIS Data (APR)	12	<ul style="list-style-type: none"> <li>Percentage of participants who exit to homeless situations. Benchmark = 10%</li> </ul>
E. Explanation for performance issues	Applicant Narrative	[6]	Applicants that do not receive maximum scores on Factor A, B, C, or D may provide a written explanation and describe any best practices, training, or process developments implemented to improve performance. Narratives will be scored by the NOFO committee. Applicant can gain back points lost up to a total of 6 points (2 points for Factor A, 1 points for Factor B, 1 point for Factor C, 2 points for Factor D).
F. Continuous Performance Improvement	Applicant Narrative	6	Narrative describing policies and practices for gathering and analyzing performance data <u>outside the CoC competition cycle</u> , and using data to develop and implement strategies to improve performance. Response must include a specific example. Response will be scored by NOFO Committee.
<b>Total</b>		<b>54</b>	

\*See Appendix A for calculation methodology and point scale.

Criteria	How Evaluated	Maximum Points	Scoring Methodology
<b>Section 2: Program Access and Serving Highest Needs/Marginalized Populations</b>			
A. Program Access	Applicant Narrative	2	Narrative describing policies, procedures or actions to provide low barrier access and ensure that enrollment is as simple and quick as possible, especially for highly vulnerable participants. Response will be scored by NOFO Committee.
B. Serving High Needs Populations	Applicant Narrative	2	Narrative describing affirmative steps taken to ensure participants are not unnecessarily discharged and receive the support they need, particularly if they are highly vulnerable and/or belong to a marginalized population most impacted by homelessness. Response will be scored by NOFO Committee.
C. Serving Children and Youth	Applicant Narrative	2	Narrative describing steps taken to ensure that children and/or youth (up to age 24) are connected to the services they need. Response will be scored by NOFO Committee.
D. Integrating Participant Input	Applicant Narrative	2	Narrative describing how applicant gathers and synthesizes input from participants about their experience with program access and receiving the support they need while in the program. Must include a specific example. Response will be scored by NOFO Committee.
<b>Total</b>		<b>8</b>	
<b>Section 3: Advancing Racial Equity and Involving People with Lived Experience in Decision-Making</b>			
A. Advancing Racial Equity	Checklist completed by Applicant	8	<p>Applicant will check off which of the following policies and practices they implement to advance racial equity.</p> <ol style="list-style-type: none"> <li>1. Monitoring of racial equity metrics in project data</li> <li>2. Collection of qualitative information disaggregated by race</li> <li>3. Formal, written commitment to hiring/recruiting racially and ethnically diverse staff and board</li> <li>4. Written materials and translation services in multiple languages</li> <li>5. RE and cultural responsiveness skills are part of job descriptions</li> </ol>

Criteria	How Evaluated	Maximum Points	Scoring Methodology
			6. Internal structures exist to address issues of RE and cultural responsiveness 7. Staff receive training and support around RE and cultural responsiveness 8. Ongoing evaluation of progress towards RE and cultural responsiveness Two points per item checked, up to 8 points. Responses should be consistent with information provided in the CoC monitoring process.
B1. Involving People with Lived Experience	Checklist completed by applicant	1	<ul style="list-style-type: none"> <li>Applicant will indicate whether there is a former or current program participant on the Board of Directors or Advisory Board.</li> <li>One point for “yes.” Applicant must attach bylaws, governance charter, or other document as evidence.</li> </ul>
B2. Involving People with Lived Experience	Applicant Narrative	7	Narrative describing how the applicant or program meaningfully involves people with lived experience of homelessness (in the last 7 years) in <u>decision-making</u> for this program or project. Projects serving TAY must describe how youth are involved and what support they receive to meaningfully participate. All responses must include a specific example. Response will be scored by the NOFO Committee. <i>Participant surveys and other methods of gathering input are considered in Factor 2D and are not relevant for this narrative.</i>
<b>Total</b>		<b>16</b>	
<b>Section 4: Grants Management</b>			
A. Timely Reporting and Grant Draw Downs	Data provided by Applicant	2	<ul style="list-style-type: none"> <li>One point if APR from most recently completed grant term was submitted on time. Applicant must provide due date of APR and date APR was marked as complete in Sage.</li> <li>One point if LOCSS draw downs were completed at least quarterly in the most recently completed grant term. Applicant must provide dates of draws.</li> </ul>
B. Unit Utilization	HMIS and E-Snaps data	4	<ul style="list-style-type: none"> <li>Calculation = Average household occupancy (Q8b from APR) divided by number of funded units (from Screen 4B of HUD Project Application).</li> </ul>

Criteria	How Evaluated	Maximum Points	Scoring Methodology
			<ul style="list-style-type: none"> <li>Score 4 points for 100% utilization; 3 points for 90 to 99%; 2 points for 80 to 89%; 0 points for 79% or less.</li> </ul>
C. Grant Spending	Data provided by applicant	4	<ul style="list-style-type: none"> <li>Calculation = For most recently completed grant term, total CoC grant expended divided by total amount of CoC award.</li> <li>Score 4 points for 100% expenditure, 3 points for 90 to 99% expenditure, zero points for less than 90% expenditure.</li> </ul>
D. Explanatory Narrative	Applicant Narrative	[4]	Applicants that do not receive maximum scores on Unit Utilization or Grant Spending may provide a written explanation and any steps being taken to improve performance. Narratives will be scored by the NOFO committee. Applicant may gain back up to 2 points for Utilization and 2 points for Grant Spending.
<b>Total</b>		<b>10</b>	
<b>Section 5: Organizational Capacity</b>			
A. HMIS Data Quality	HMIS data	6	<ul style="list-style-type: none"> <li>Calculation = Average of data quality scores for data elements listed in APR Question 6a, 6b, and 6c.</li> <li>Score 6 points for 98-100% accuracy, 4 points for 90 to 97%; 3 points for 80 to 89% and zero points for 79% or less.</li> </ul>
B. Fiscal Management – Agency Audit Findings	Information provided by Applicant; copy of audit	4	<ul style="list-style-type: none"> <li>Applicant will provide a copy of the organizational audit and provide explanatory narrative as needed.</li> <li>Four points if the audit shows no outstanding findings; 2 points if evidence provided that issues have been addressed.</li> </ul>
<b>Total</b>		<b>10</b>	
<b>TOTAL ALL SCORED FACTORS</b>		<b>98</b>	
<b>Incentive Points</b>		<b>2</b>	Applicants may receive 2 points if they voluntarily re-allocate a portion of their grant
<b>GRAND TOTAL</b>		<b>100</b>	

**Appendix A: Performance Measurement Calculations and Point Scoring**

Factor	Calculation Methodology	Point Scoring
<p>A: Housing Stability: PSH.</p> <p>Participants retain permanent housing for longer than 12 months or exit to permanent housing.</p>	<p><u>Data Source:</u> APR Question 22a1.</p> <p><u>Numerator:</u> Number of leavers and stayers who participated in the project for 366 days or longer.</p> <p><u>Denominator:</u> Total participants in the project during the reporting period, minus stayers with 365 days of participation or less.</p> <p><u>Local Benchmark:</u> 95%</p>	<ul style="list-style-type: none"> <li>• 95% or greater = 14 points</li> <li>• 90 to 94.9% = 10 points</li> <li>• 85 to 89.9% = 6 points</li> <li>• 84.9% or less = zero points</li> </ul>
<p>A: Housing Stability: TH, RRH and TH/RRH</p> <p>Participants obtain permanent housing.</p>	<p><u>Data Source:</u> APR Question 23c</p> <p><u>Numerator:</u> Total to permanent housing destinations.</p> <p><u>Denominator:</u> Total people who exited minus people whose destinations exclude them from the calculation.</p> <p><u>Local Benchmark:</u> 80%</p>	<ul style="list-style-type: none"> <li>• 80% or greater = 14 points</li> <li>• 70 to 79.9% = 12 points</li> <li>• 60 to 69.9% = 8 points</li> <li>• 59.9% or less = zero points</li> </ul>
<p>B. Income: PSH.</p> <p>Adults who maintain or increase income</p>	<p><u>Data Source:</u> APR Q 19a1 and 19a2</p> <p><u>Numerator:</u> Adults who retain income or whose income is the same at annual assessment as at entry, plus adults who gained or increased income from entry to annual assessment.</p> <p><u>Denominator:</u> Total adults (including those with no income) with income information at Start and Annual Assessment/Exit.</p> <p><u>Local Benchmark:</u> 50%</p>	<ul style="list-style-type: none"> <li>• 50% or greater = 11 points</li> <li>• 45% to 49.9% = 9 points</li> <li>• 40% to 44.9% = 5 points</li> <li>• 39.9% or less = zero points</li> </ul>
<p>B. Income: TH, RRH and TH/RRH.</p> <p>Adults who increase income</p>	<p><u>Data Source:</u> APR Q 19a1 and 19a2</p> <p><u>Numerator:</u> Adults who gained or increased income from entry to annual assessment.</p> <p><u>Denominator:</u> Total adults (including</p>	<ul style="list-style-type: none"> <li>• 30% or greater = 11 points</li> <li>• 20% to 29.9% = 9 points</li> <li>• 15 to 19.9% = 5 points</li> </ul>

Factor	Calculation Methodology	Point Scoring
	<p>those with no income) with income information at Start and Annual Assessment/Exit.</p> <p><u>Local Benchmark: 30%</u></p>	<ul style="list-style-type: none"> <li>14.9% or less = zero points</li> </ul>
<p>C. Non-Cash Benefits: All Project Types</p> <p>Participants who maintain non-cash mainstream benefits and health insurance</p>	<p><u>Data Source:</u> APR Q20 and Q21</p> <p><u>Numerator:</u> Participants with 1 or more sources of benefits at latest annual assessment for stayers + 1 or more source sources of benefits at exit for leavers + 1 source of health insurance for stayers + more than one source of health insurance for stayers + 1 source of health insurance for leavers + more than 1 source of health insurance for leavers.</p> <p><u>Denominator:</u> Total adults + total adult stayers not yet required to have an annual assessment + total served – total stayers no yet required to have an annual assessment.</p> <p><u>Local Benchmark: 56%</u></p>	<ul style="list-style-type: none"> <li>56% or greater = 11 points</li> <li>45% to 55.9% = 9 points</li> <li>35% to 44.9% = 5 points</li> <li>34.9% % or less = zero points</li> </ul>
<p>D. Exits to Homelessness: All Project Types</p> <p>Participants who exit to homelessness.</p>	<p><u>Data Source:</u> APR Question 5 and 23c</p> <p><u>Numerator:</u> Total leavers – people who exited to permanent housing – people deceased – people who exited to institutional destinations.</p> <p><u>Denominator:</u> Total people served.</p> <p><u>Local Benchmark: 10%</u></p>	<ul style="list-style-type: none"> <li>Less than 10% = 12 points</li> <li>10% to 14.9% = 8 points</li> <li>15% to 19.9% = 4 points</li> <li>Greater than 20% = zero points</li> </ul>