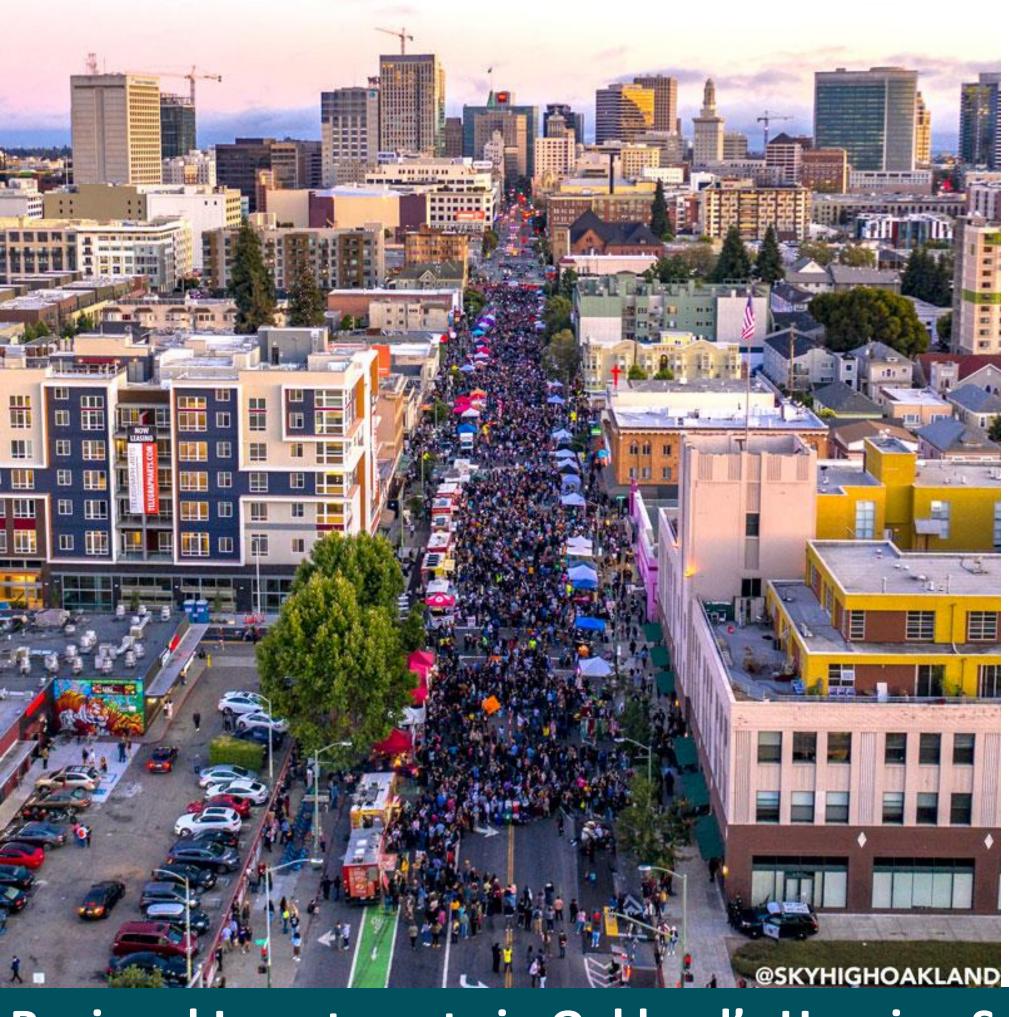


## REGIONAL INVESTMENTS IN OAKLAND'S HOUSING SOLUTIONS



## Contents

#### **Opening Remarks**

#### **BAHFA & Proposal Overview**

- What is BAHFA?
- The 2024 Regional Bond
- What is ACA-1?

#### Oakland's Equity Framework

- '23-'27 Strategic Action Plan
- BAHFA Expenditure Plan

Alameda County's Planning

**Discussion & Next Steps** 



Alameda County Supervisor

Nate Miley, District 4



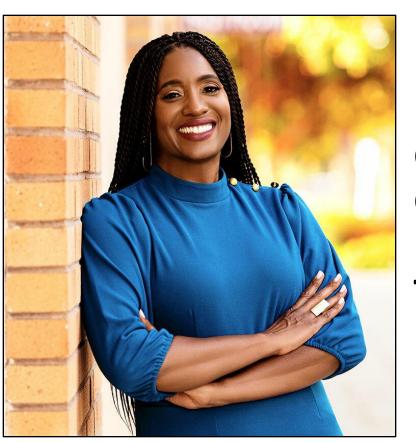
City of Oakland Councilmember

Janani Ramachandran, District 4



City of Oakland Councilmember

**Kevin Jenkins,**District 6



City of Oakland Councilmember

**Treva Reid,**District 7

# BAHFA & Proposal Overview



## What is BAHFA?

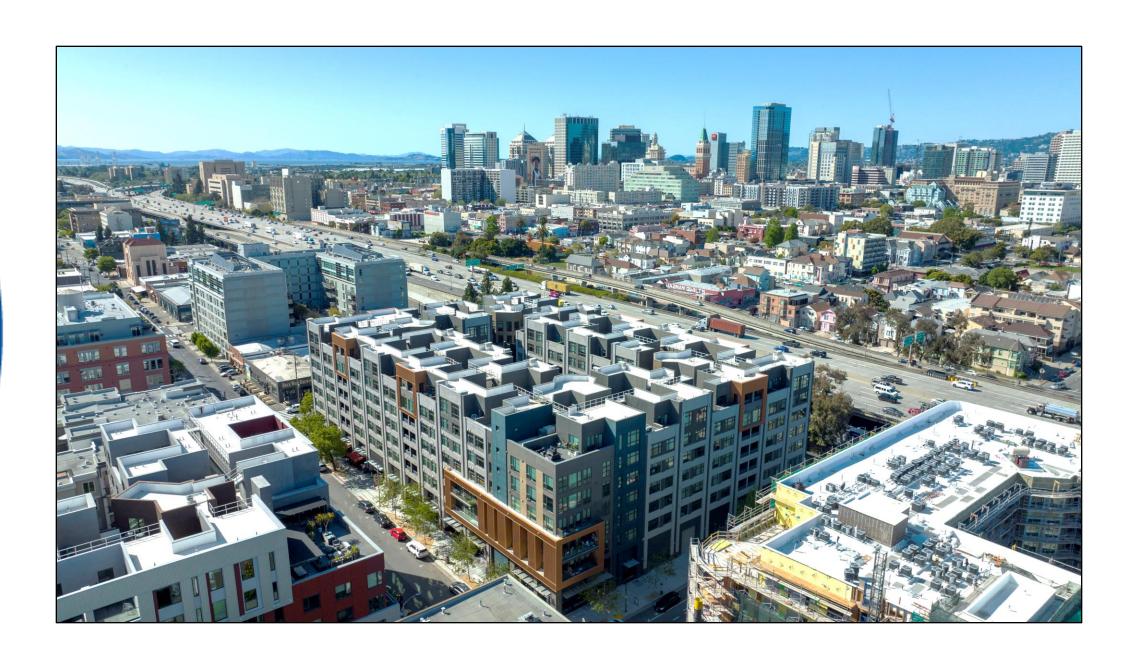


- Agency leading the Bond proposal; power to raise regionwide funding through ballot measures
- First regional housing finance agency in the state, created by CA legislature
- Mission to address housing affordability challenges at scale
- Collaborates with local governments, and governed by local elected officials

## The 2024 BAHFA Regional Housing Bond



A \$10-20 billion nine-county
Bay Area affordable housing
bond to build thousands of
homes and house hundreds of
thousands of our neighbors.



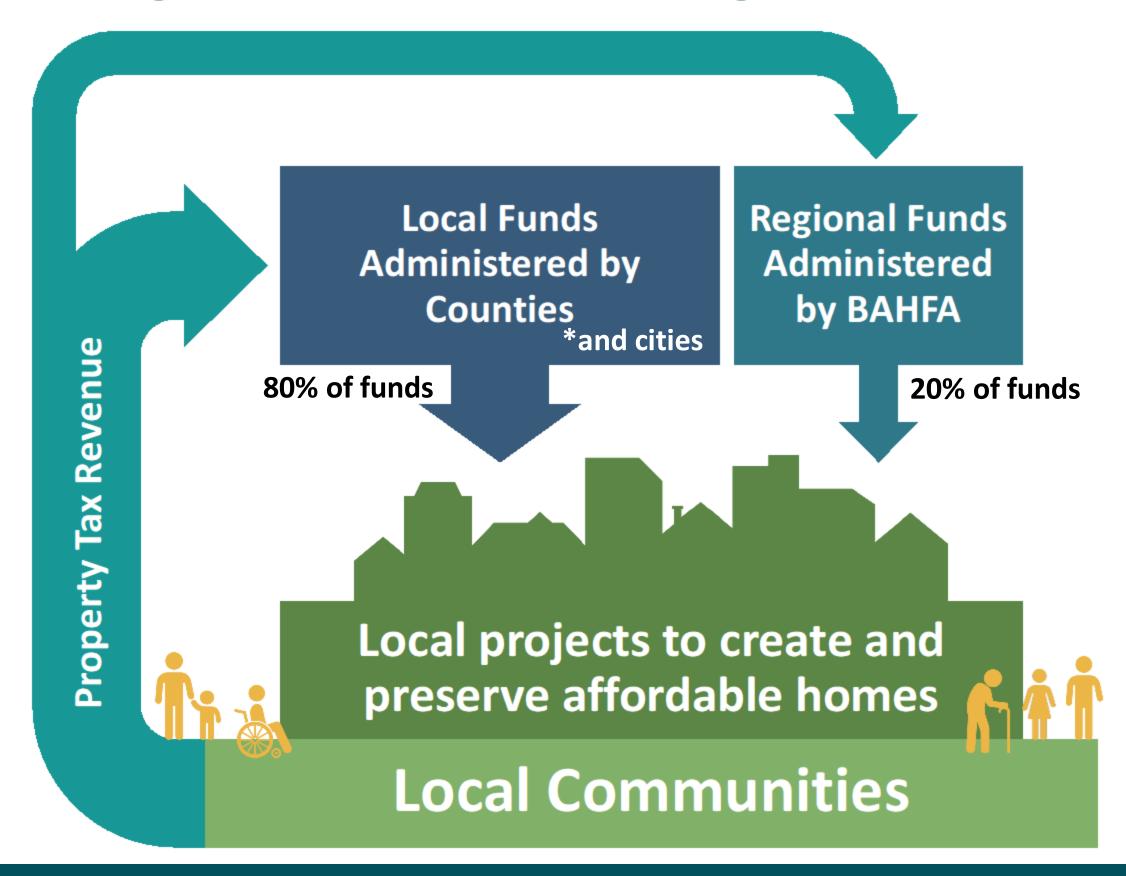
## What is a General Obligation Bond?



- A General Obligation (GO) Bond is issued by the government, purchased by investors, and repaid by property owners
- Property owners pay for the bond with an increase in annual property tax, based on assessed value
- Region-wide voters must currently approve GO Bonds by 2/3\*

\*The potential ballot measure ACA-1 is seeking to lower this

## The 2024 Regional Housing Bond



## The 2024 Regional Housing Bond

Jurisdiction	\$10 Billion Bond	\$20 Billion Bond
Alameda County	\$987 M	\$1.97 B
Oakland	\$382 M	\$765 M



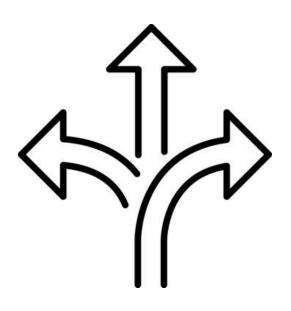
Production

at least 52% of funds



Preservation

at least 15% of funds



"Flexible"

33% of funds

## Funding the BAHFA Bond



- Property owners will fund the bond through annual taxes
- Contribution based on current assessed property value as shown on their property tax bill
- As of 2024, approximately \$12 per \$100,000 of assessed value for a \$10 billion bond
  - \$120 per year for a \$1M property

## Local Accountability

 Counties and cities receiving bond funds must create local expenditure plans describing how funds will be used

#### • Plans must:

- Be approved at a local public meeting with an opportunity for public comment
- 2. Comply with CA constitution and state laws
- 3. Include consultation with all cities in a county
- Requires annual reports on expenditures and progress toward goals



## Official Timeline

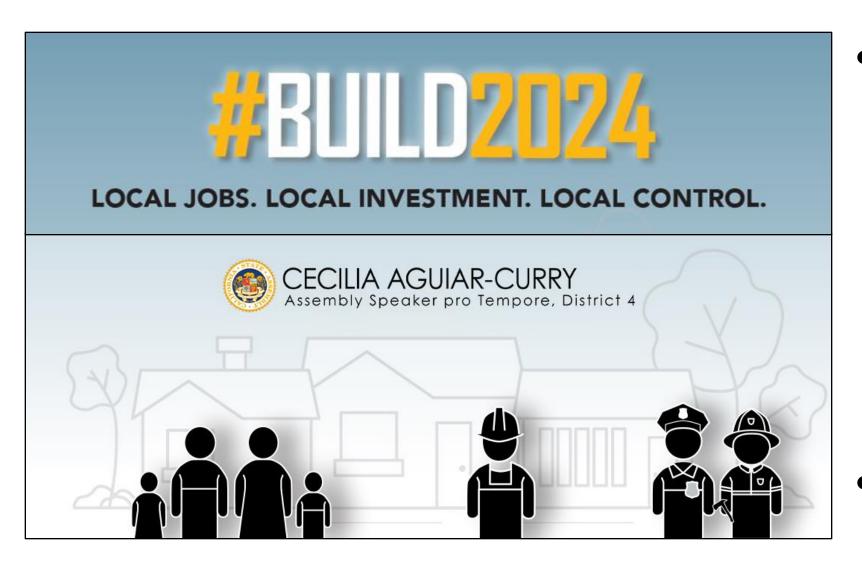
#### Road to Place a Regional Revenue Measure on the November 2024 Ballot

What	Who	When
Initiating Election Resolution to place a general obligation bond on the November 2024 ballot for up to \$20 billion	ABAG Executive Board	April 18, 2024
Review Election Resolution and Ballot Documents	BAHFA Board	May 22, 2024
Vote to Approve Election Resolution and Ballot Documents	BAHFA Board	June 26, 2024

November 2024 – Election!

## <u>ACA - 1</u>





- Would lower the necessary vote threshold from a two-thirds majority to 55 percent
  - -Focused on local general obligation bonds for affordable housing & infrastructure projects
  - —School districts already do this!
- Requires transparency & accountability
  - Via expenditure plans, audits, a citizen's oversight commission, and more



## Clarifying Questions & Discussion

#### So far, we've covered:

- 1. The Bay Area Housing Finance Authority (BAHFA)
- 2. The 2024 Regional Affordable Housing Bond
- 3. Assembly Constitutional Amendment No. 1 (ACA-1)

#### **Discussion Questions:**

- What else do you want to know about BAHFA?
- What about the proposals (regional bond or ACA-1) makes you hopeful or nervous?

# Oakland's Affordable Housing Strategic Action Plan



## 2023-2027 Affordable Housing SAP



## Stakeholder Engagement



#### **Oakland Community Members**

- •City Council District Sessions
- •East Bay Housing Organizations Membership (2 sessions)
- Developer Roundtable
- Non-Profit Housing Association Membership
  - •7 organizations represented
- •Oakland Property Acquisition Collaborative & Bay Area 4 All (2 sessions):
  - •14 organizations represented

#### **Funder Partners**

- Bay Area Housing Finance Authority
- Oakland Housing Authority
- Alameda County
- Enterprise
- LISC
- Housing Accelerator Fund

#### **City Partners**

- HCD Staff
- City Administrator
- Dept. of Race and Equity
- Planning and Building
- Human Services Agency
- Budget
- City Councilmembers



## Racial Equity Goal

Through its resources and programs, Oakland HCD aims to equitably promote housing access for and stem the displacement of

Oaklanders most impacted by racial disparities.



## Grounding Data & Sources

#	Source	Grounding Data
1	2018 Equity Indicators Report	Key housing issues in Oakland
2	2023-2031 Regional Housing Needs Allocation (RHNA)	Eight-year goal to produce very- and extremely-low-income units
3	2022 Oakland Point-In-Time Count	5,055 unhoused residents in 2022*
4	2026 Home Together Plan	Plan to eliminate homelessness by 2026
5	2021 Centering Racial Equity in Homeless System Design	Identifies nine root causes of homelessness in Oakland**
6	Tax Credit Allocation Committee Oakland <b>Opportunity Map</b>	High/low-resource neighborhood map & state funding competitiveness
7	2021-2022 Oakland Residential Displacement Map	Displacement rates of very- and extremely-low-income Oakland households

<sup>\*</sup> over ½ of Alameda County's unhoused population; disproportionately Black.

<sup>\*\*</sup>including displacement, lack of affordable housing, and barriers to accessing housing



Source: 2018 City of Oakland Equity Indicators Report

Scores are on a scale from 1 to 100

Topics	Scores	Indicators	Scores
Affordability	49.0	Homeownership	53
		Loan Denial	40
		Rent Burden	54
Displacement	29.0	Homelessness	1
		Homeownership with Mortgage	78
		<b>Eviction Notices</b>	8
<b>Essential Services</b>	36.0	Complete Plumbing Facilities	35
		Energy Cost Burden	38
		High Speed Internet Access	35
<b>Housing Quality</b>	33.0	<b>Housing Habitability Complaints</b>	40
		Complete Kitchen Facilities	37
		Overcrowding	22



#### Oakland Regional Housing Needs Allocation, 2023-2031

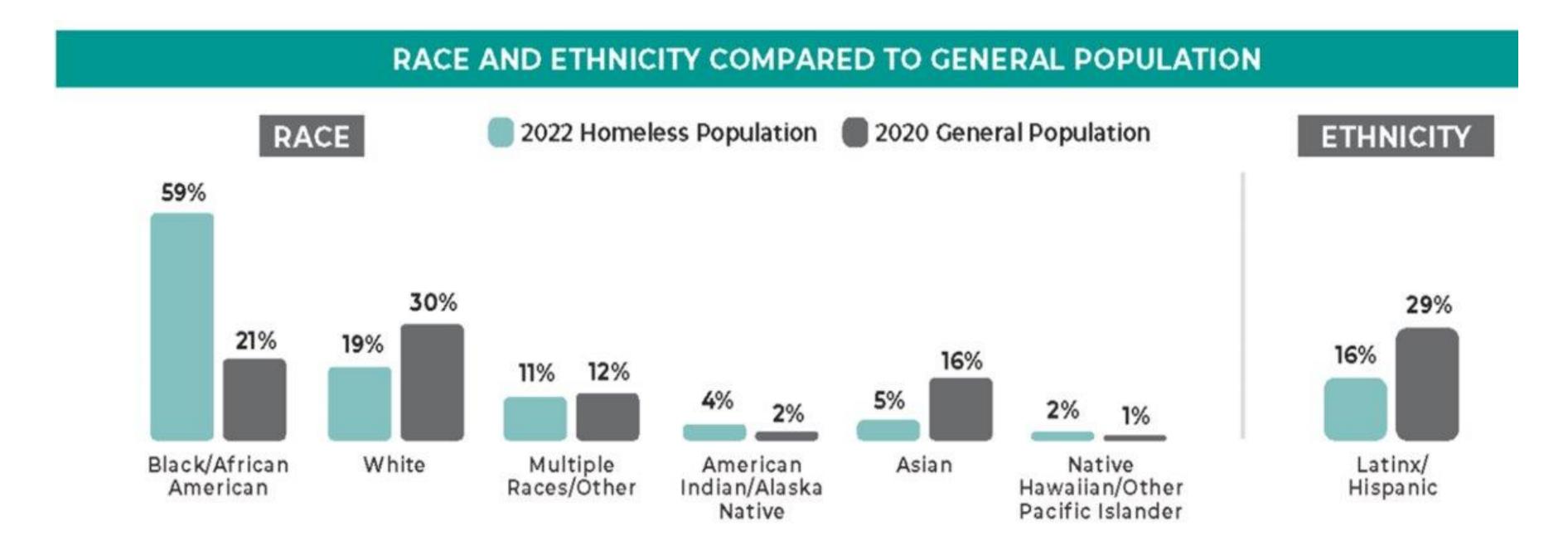
Income Level	2023 Income Range For an individual	Units Needed	Percent of Total
Very-Low-Income (0-50% AMI)	<\$50,000	6,511	24.8
Extremely-Low-Income (<30% AMI , included in Very-Low-Income)	<\$30,000	3,256	12.4
Low-Income (51-80% AMI)	\$50,001-\$76,750	3,750	14.3
Moderate-Income (81-120% AMI)	\$76,751-\$119,950	4,457	17
Above-Moderate-Income (>120% AMI)	>\$119,950	11,533	44
To	Total		



#### Count of Unsheltered/Sheltered Individuals for Oakland









## **Current Housing Development:**

#### Costs & Timeline

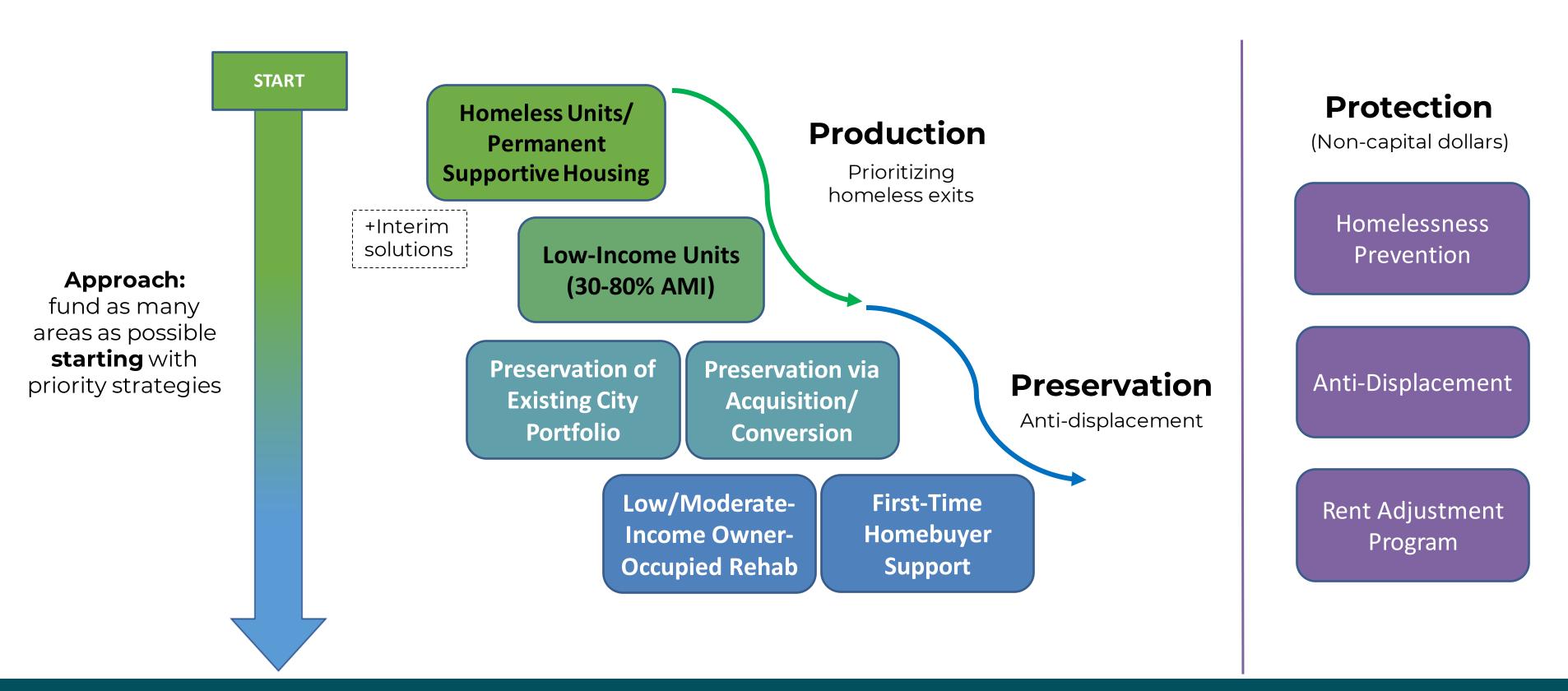
Project Type	Avg. Total Cost Per Unit	Avg. City Capital Subsidy Per-Unit	Avg. City Operating Subsidy Per-PSH Unit	Completion Time
New Construction	\$900,000	\$200,000	\$200,000	3-4 years
<b>Acquisition/Conversion</b>	\$248,000	\$216,000	\$0	2.5 years
Homekey/R2H2	\$560,000	\$140,000	\$120,000	12 months



## Proposed Guiding Principles

- 1. Base all decisions & processes in **equity** goals and priorities
- 2. Root our funding allocations and decision-making in data
  - 3. Pursue all opportunities to **leverage funding** sources
    - 4. Innovate to **reduce** development **costs and time**
- 5. Explore opportunities to expand partnerships & resources
- 6. Simultaneous investment and advocacy for systems change
  - 7. Iterate & evaluate over time **stay nimble**!

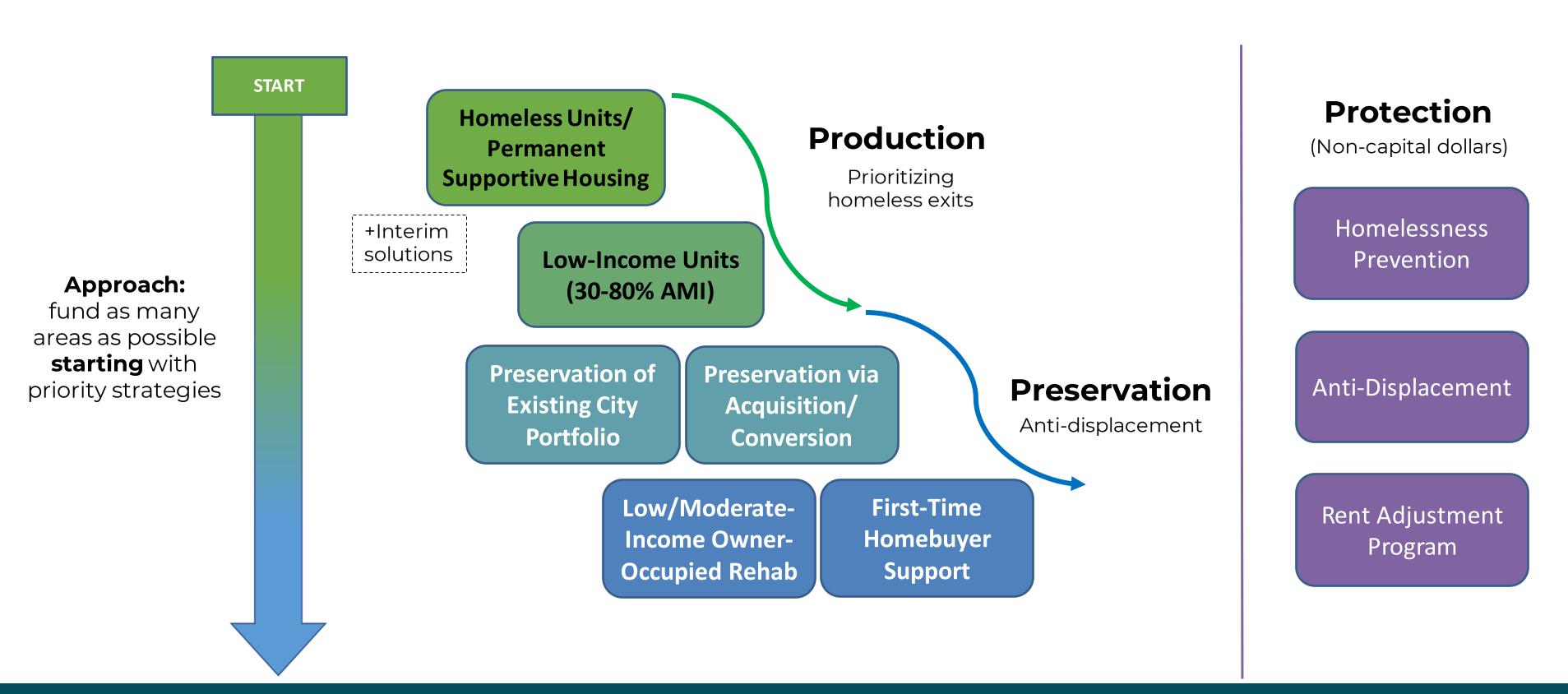
## Capital Investment Equity Framework



# Oakland BAHFA Expenditure Plan & Projections



## Capital Investment Equity Framework



### **Current HCD NOFAs**



**Notices of Funding Availability (NOFAs)** are Oakland HCD's tool to administer funds for housing development.

Current NOFAs include:

- New Construction: Creation of multifamily affordable rental
  - Current scoring prioritizes projects with more dedicated extremely low-income and permanent supportive housing units, neighborhoods experiencing displacement, and emerging developers.
- R2H2/Homekey: Rapid acquisition/conversion or new construction of homeless units
- Acquisition & Conversion to Affordable Housing: converts market rate rental to affordable,
   with set-aside for coops and land trusts
- Preservation: supports rehab needs of existing portfolio buildings

## Current Affordable Housing Funding

Projections by Source, FY 2023/24-2030/31

Program Type	Measure U Funding	Local Capital Dollars	Total Funding	%of Total	Number of Units
Permanent Homeless Units (0-30% AMI)*	\$55.0 M	\$34.4 M	\$150.2 M	29%	447
Low-Income Units (30-80% AMI)	\$193.9 M	\$36.4 M	\$230.2 M	45%	1,151
Preservation via Acquisition/Conversion	\$65.0 M	\$0	\$65.0 M	13%	217
Preservation of <b>Existing City Portfolio</b>	\$18.6 M	\$20.0 M	\$38.6 M	8%	575
Other Housing Programs**	\$0	\$26.0 M	\$26.0 M	5%	N/A
Totals	\$332.5 M	\$116.7 M	\$510.0 M	100	2,390

<sup>\*</sup> Total Funding includes \$60.8M local operating subsidy for permanent homeless units

<sup>\*\*</sup>assumes local subsidy per new construction unit of \$200k

## Affordable Housing Development

Projections with a \$10B Regional Bond, '23 – '31

Program Type	Measure U Funding	Local Capital Dollars	\$10B Regional Bond	Total Funding	%of Total	Number of Units
Permanent Homeless Units (0-30% AMI)	\$55.0 M	\$34.4 M	\$116.7 M	\$266.9 M	31%	1,030
Low-Income Units (30-80% AMI)	\$193.9 M	\$36.4 M	\$132.3 M	\$362.6 M	42%	1,813
Preservation via  Acquisition/Conversion	\$65.0 M	\$0	\$54.5 M	\$119.5 M	14%	398
Preservation of <b>Existing City Portfolio</b>	\$18.6 M	\$20.0 M	\$60.0 M	\$98.6 M	11%	1,469
Other Housing Programs**	\$0	\$26.0 M	\$0	\$26.0 M	3%	N/A
Totals	\$332.5 M	\$116.7 M	\$363.6 M	\$873.6 M	1009	4,711

<sup>\*</sup> assumes \$60.8M local operating subsidy for permanent homeless units

<sup>\*\*</sup>assumes local subsidy per new construction unit of \$200k

## Affordable Housing Development

Projections with a \$20B Regional Bond, '23 – '31

Program Type	Measure U Funding	Local Capital Dollars	\$20B Regional Bond	Total Funding	%of Total	Number of Units
Permanent Homeless Units (0-30% AMI)	\$55.0 M	\$34.4 M	\$233.4 M	\$383.6 M	31%	1614
Low-Income Units (30-80% AMI)	\$193.9 M	\$36.4 M	\$264.7 M	\$495.0 M	40%	2475
Preservation via  Acquisition/Conversion	\$65.0 M	\$0	\$109.1 M	\$174.1 M	14%	580
Preservation of <b>Existing City Portfolio</b>	\$18.6 M	\$20.0 M	\$120 M	\$158.6 M	13%	2363
Other Housing Programs**	\$0	\$26.0 M	\$0	\$26.0 M	2%	N/A
Totals	\$332.5 M	\$116.7 M	\$727.4 B	\$1.2 B	1009	7,032

<sup>\*</sup> assumes \$60.8M local operating subsidy for permanent homeless units

<sup>\*\*</sup>assumes local subsidy per new construction unit of \$200k

## Affordable Housing Development

Projections: \$10B vs. \$20B Scenarios

Program Type	\$10B Bond Allocations	\$10B Bond Unit Totals	\$20B Bond Allocations	\$20B Bond Unit Totals
Permanent Homeless Units (0-30% AMI)	\$116.7 M	1,030	\$233.4 M	1,614
Low-Income Units (30-80% AMI)	\$132.3 M	1,813	\$264.7 M	2,475
Preservation via Acquisition/Conversion	\$54.5 M	398	\$109.1 M	5,80
Preservation of <b>Existing City Portfolio</b>	\$60.0 M	1,469	\$120 M	2,363
Totals	\$363.6 M	4,711	\$727.4 B	7,032

## Oakland's Expenditure Plan



### & Equity Framework

#### **Discussion Questions**

- 1. What do you think about the projected number of units to be produced or preserved?
- 2. What else might we consider to achieve our housing goals?



# Alameda County's Planning Process



### Alameda County Expenditure Plan – Community Input Process

- Engagement with the community from the beginning
- Community

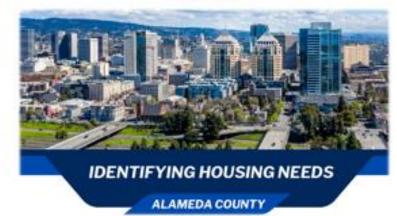
   input informs program
   and investment plans
- Building a framework for equitable investment
- housingneedsac.org



The Rising Cost of Housing in Alameda County

## Community Engagement

## 2023 COMMUNITY ENGAGEMENT MEETINGS HELD



- October 16, 5:00pm, Hayward Library District 2
- October 19, 6:00pm, San Leandro Library District 3
- October 19, 6:00pm, Cherryland Community Center District 4
- October 26, 5:00pm, Ed Roberts Campus, Berkeley District 5
- November 9, 6:00pm, Pleasanton Public Library District 1
- January 8, 6:00pm, Fremont Public Library District 1 & 2
  - March 20, 6:00pm, Alameda Free Library District 3

Meetings are informational/educational on identifying housing needs in Alameda County.

- Continuum of Care/Homeless Meeting
- City and Housing Authority Meetings
- East Bay Housing Organization
  - Developer/Asset Manager meeting
  - Tenant Organizers
- Faith Based Community meeting
- East Bay Innovations
- Emerging Developers
- BARHI
- St. Mary's Center
- Re-entry population at CORE
- General Contractors and Labor Compliance





## What we heard from the Community

#### Key takeaways HCD learned from community meetings

- 1. Address homelessness and risk of homelessness
- 2. Build more affordable housing
- 3. Preserve affordable housing
- 4. Stabilize families in crisis
- 5. House seniors and other high needs populations
- 6. Provide housing for Transitioned Aged Youth and Students
- 7. Promote equity and prevent displacement
- 8. Stimulate ADU production
- 9. Expand developer pool and create new opportunities for emerging developers
- 10. Investigate sustainable funding modes for affordable housing

## Next Steps



## Timeline of Events



 BAHFA Board & ABAG Executive Board vote to place Bond on the ballot in all 9 counties

expenditure plan

 If passed, local public meetings to approve local expenditure plans, with opportunity for public comment

## Staying Informed and Engaged

#### **Opportunities for Regional Engagement**

- –Monthly Public Board Meetings of BAHFA noticed at <a href="https://mtc.ca.gov/meetings-events">https://mtc.ca.gov/meetings-events</a>
- -Sign up for **BAHFA**'s mailing list:
  - https://mtc.ca.gov/node/4000256
- -Email BAHFA with questions! <a href="mailto:Bahfa@bayareametro.gov">Bahfa@bayareametro.gov</a>

#### **Opportunities for Local Engagement**

- -City of Oakland: contact HCD@oaklandca.gov for feedback or questions
- -Expenditure Plans must be approved at publicly noticed meetings with opportunity for public comment (after February 2025)



## Thank You!

