HUD CoC Committee – Meeting #3
3/17/20– 2:00 – 4:30 pm
Conference Zoom information:

Join Zoom Meeting
https://zoom.us/j/729481350

Meeting ID: 729 481 350

One tap mobile
+16699006833,,729481350# US (San Jose)
+13462487799,,729481350# US (Houston)

Dial by your location
+1 669 900 6833 US (San Jose)
+1 346 248 7799 US (Houston)
+1 312 626 6799 US (Chicago)
+1 646 558 8656 US (New York)
+1 253 215 8782 US
+1 301 715 8592 US
Meeting ID: 729 481 350
Find your local number: https://zoom.us/u/abSGwQcJDU

AGENDA

All HUD CoC Committee Meetings are public. Homeless and Formerly Homeless Alameda County residents are encouraged to attend. Public Comment will be taken at the beginning of each meeting and is limited to 2 minutes per person.

Goals for the Meeting

- Public Comment, if any
- Approval of past Meeting Minutes (Meeting #1 and Meeting #2 – 1.21.20 and 2.18.20)
- Review and approval of Coordinated Entry RFI
- Review and approval of 2020 HUD CoC Work Plan
- Review and approval of HIC

<table>
<thead>
<tr>
<th>#</th>
<th>Item</th>
<th>Purpose</th>
<th>Time</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>---</td>
<td>---</td>
<td>---</td>
<td>---</td>
</tr>
<tr>
<td>1</td>
<td>Welcome and Introductions – Doug Biggs, HUD CoC Committee Chair</td>
<td>• Welcome and introductions and roll call</td>
<td>2:00 – 2:05 pm</td>
</tr>
<tr>
<td>2</td>
<td>Public Comment</td>
<td>• Public addresses HUD CoC Committee</td>
<td>2:05 – 2:15 pm</td>
</tr>
</tbody>
</table>
| 3 | Approval of Meeting Minutes - **ACTION ITEM** | • Review and approve past minutes -  
  o Meeting #1 (11.19.19)  
  o Meeting #2 (2.18.20) | 2:15 – 2:20 pm |
| 4 | Staffing – Elaine de Coligny, EOH Team **DISCUSSION** | • How to staff vacant HUD CoC Director position | 2:20 – 2:30 pm |
| 5 | 2019 CoC Competition Awards and 2020 NOFA strategy, – Elaine de Coligny, EOH Team **DISCUSSION** | • Status of 2019 Announcement and Notification  
  • 2019 NOFA Satisfaction Survey Summary & approach to 2020  
  • Use of System Funds  
  o Planning  
  o HMIS  
  o Coordinated Entry | 2:35-2:55 pm |
| 6 | Other HUD NOFAs– Elaine de Coligny, EOH Team **UPDATE/DISCUSSION** | • YHDP NOFA and Unsheltered NOFA(s) update  
  • Special meetings may be required | 2:55pm-3:05pm |
<p>| 8 | Coordinated Entry Management Entity RFI – Julie Leadbetter, EOH Team <strong>ACTION ITEM</strong> | • Review and approve RFI draft so staff can have instructions to release - <strong>VOTE</strong> | 3:05pm-3:15pm |</p>
<table>
<thead>
<tr>
<th></th>
<th>ACTION ITEM</th>
<th>DISCUSSION</th>
<th>UPDATE</th>
<th>VOTE</th>
</tr>
</thead>
<tbody>
<tr>
<td>9</td>
<td>2020 Work Plan Calendar Draft – Elaine de Coligny, EOH Staff</td>
<td>• Review and approve 2020 Work Plan - VOTE</td>
<td>3:15pm-3:35pm</td>
<td></td>
</tr>
<tr>
<td>10</td>
<td>HIC Presentation – HCD</td>
<td>• HCD will present to HUD CoC the HIC and initial findings. HIC will be approved at April meeting.</td>
<td>3:35pm-4:00pm</td>
<td></td>
</tr>
<tr>
<td>11</td>
<td>System Modeling—EOH staff</td>
<td>• The most recent update provided to the System Modeling Leadership is included in the packet. A more detailed discussion will be held in April’s meeting.</td>
<td>4:00pm-4:20pm</td>
<td></td>
</tr>
<tr>
<td>12</td>
<td>System Performance Measures and HMIS Restructure – Jessie Shimmin</td>
<td>• System performance measures submitted. They are provided in packet, and move to April for discussion</td>
<td>4:20pm-4:25pm</td>
<td></td>
</tr>
<tr>
<td></td>
<td>UPDATE</td>
<td>• Staff will provide HMIS restructure report</td>
<td></td>
<td></td>
</tr>
<tr>
<td>12</td>
<td>2020 HHAP Report– Julie Leadbetter, EOH staff</td>
<td>• Update on Submission</td>
<td>4:25pm-4:30pm</td>
<td></td>
</tr>
<tr>
<td></td>
<td>UPDATE</td>
<td>• Update coordinating on planning and vendor selection</td>
<td></td>
<td></td>
</tr>
<tr>
<td>13</td>
<td>Announcements and Next Meeting/Agenda</td>
<td>• Special meetings on HUD NOFAs may be needed</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>• April Meeting 4/21/2020 at EOH offices in San Leandro</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>o HUD NOFAs</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>o System Performance</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>o System Modeling</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>o Ballot Measure Framework</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>o COVID-19</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
HUD CoC Committee – Meeting #1
1/21/20– 2:00 – 4:30 pm
150 Frank Ogawa Plaza, 4th Floor, Conference Room #1
Oakland
Conference Call: Dial-in Number: (267) 930-4000
Participants: 016-849-107

AGENDA v.2

All HUD CoC Committee Meetings are public. Homeless and Formerly Homeless Alameda County residents are encouraged to attend. Public Comment will be taken at the beginning of each meeting and is limited to 2 minutes per person.

Goals for The Meeting
• Public Comment, if any
• Approval of past Meeting Minutes (Meeting #11 – 11.19.2019)
• 2020 HHAP Funding, CoC funding recommendations, and Administrative Entity’s designation approval
• Review and approval of HMIS Data Quality Plan
• Review and approval of Coordinated Entry Management Entity process
• 2020 HUD CoC Committee Retreat Planning update
• Other Updates/Announcements and Next Meeting/Agenda reminder

<table>
<thead>
<tr>
<th>#</th>
<th>Item</th>
<th>Purpose</th>
<th>Time</th>
</tr>
</thead>
</table>
| 1  | Welcome and Introductions – Doug Biggs, HUD CoC Committee Chair | Welcome and introductions and roll call
EOH Announcement | 2:00 – 2:05 pm
Attendance: Doug Biggs, Lara Tannenbaum, Marnelle Timson, Paulette Franklin, Andrew Wicker, C'Mone Falls, Ja'Nai Aubry, Riley Wilkerson
Guest: Kerry Abbot, Patrick Crosby
Staff: Laura Guzman, Elaine de Coligny, Dorcas Chang, Jessie Shimmin, Julie Leadbetter
Laura is moving on to another position at Harm Reduction Coalition. Congratulations! |
| 2  | Public Comment                            | Public addresses HUD CoC Committee                | 2:05 – 2:15 pm
No public comment |
| 3 | Approval of Meeting Minutes - **ACTION ITEM**       | • Review and approve past minutes  
   o Meeting #11 (11.19.19)                                                                 | 2:15 – 2:20 pm  
   Andrew makes motion to approve the minutes. Ja’Nai seconds. All in favor. |
| 4 | 2020 HHAP funding. CoC funding recommendations for priority and Administrative Entity’s designation approval – Julie Leadbetter, EOH staff, Kerry Abbott, Director, Homeless Care and Coordination, and Lara Tannenbaum, City of Oakland - **ACTION ITEM(s)** | • EOH Staff Analysis of 2020 HHAP  
   o Overview of HHAP  
   o CoC funding recommendations for priority - **VOTE**  
   o 8% Youth-Set Aside  
   • Administrative Entity’s designation - **VOTE**  
   • Endorsement City of Oakland’s proposed HAAP funding application  
   • HCD’s HEAP and CESH Progress Report                                                                 | 2:20 – 3:20 pm  
   • For the HHAP, there was a very big turnaround and a lot of coordination between funds. The County is advertising through a general service list that includes lists from HCSA, EveryOne Home to get people’s basic funding strategy. The plan is to have a committee that will include representatives from the CoC, YAB, unconflicted provider, and someone from the vendor pool to look at all the proposals.  
   • City of Oakland is trying to submit their application by tomorrow. Their application is look at flexible fund pools, safe parking, equity capacity building and data analysis, health and hygiene project, family shelter and employment funds. Most of the funds would be spent in Year 1.  
   • The Youth Action Board received funds from All In and there will be a full time coordinator.  
   • HUD CoC Committee discussed eligible uses.  
   o Housing problem will build off of work Katharine Gale is doing with SCC. 60% will go to staff and 40% for flex funds  
   o The funds should be consistent with the Strategic Update. Prevention should be designed closer to the homeless front door.  
   o There was also 2 million less funds from the NOFA application because all the rental assistance projects were reduction based on the 2018 FMRs.  
   ▪ Consider using the 2 million for the 2 mill NOFA loss  
   ▪ A lot of projects impacted by this  
   ▪ Make it among a number of choices?  
   • Vote on Recommendation 1 to use HCSA as administration entity.  
   o Andrew motions to approve. Ja’Nai seconds. **Motion passes.**  
   • Vote on recommendation 2 on the uses, allocations, and additional program guidance. |
| 5 | HMIS Updates – Patrick Crosby, HMIS Lead, Andrew Wicker, HMIS Oversight and Jessie Shimmin, EOH staff- **ACTION ITEM** | • Review and approval of proposed HMIS Data Quality Plan  
• HMIS Progress Report request to HMIS TA team  
• Other HMIS Oversight updates | 3:20 – 3:35pm  
• A significant step forward for the CoC is the timeliness goal to not only move the bar but to put more incentive on making it more critical.  
• Ja’Nai making motion to approve the plan, policy and procedure. Marnelle seconds. **Motion passes.**  
• Approve using Bitfocus to make corrections, changes, anything needed to comply with the CE process.  
  a. Marnelle motions to have contract with Bitfocus. Andrew seconds. **Motion passes.** |
| 6 | Review and Approval of Coordinated Entry Management Entity Process – C’Mone Falls and Lara Tannenbaum, SCC, **ACTION ITEM** | • Review and approval of Coordinated Entry Management Entity process  
• CE updates and next steps | 3:35 – 3:50 pm  
• The System Coordination Committee recommends to put out an RFI for the CE entity.  
• Paulette motions to approve the recommendation. Andrew seconds. **Motion passes.** |
| 7 | 2019 CoC Competition Awards **UPDATE.** | • EOH brief analysis of 2019 CoC Competition Awards, Round 1 | 3:50 – 4:10 pm  
• Ruby’s place received their DV bonus.  
• Oddity is the project that received $2 and is supposed to be in Tier 2. Not sure why the one project received $2.  
• The 2 million missing is from the reductions from the rental assistance projects. This puts the Tier 1 funding much lower.  
• Because we don’t have tier 2, we don’t know what the ARD will be  
• Shouldn’t projects have moved into Tier 1?  
• Laura will draft FAQ and send to Riley. |
• Lara suggest that we wait for two weeks to see if there is an announcement about Tier 2 and then we put out what we know.

### 8 2020 HUD CoC Committee Retreat planning update – Laura Guzmán, EOH Team and Doug Biggs, Chair, UPDATE.

- Retreat to take place on 2/26 from 9:30 – 3:30 pm, at City of Alameda APC’s new Wellness Center at Crab’s Cove
- Micah Snead (CSH), HMIS TA Team member, and Gillian Morgedi (HomeBase), will facilitate the HMIS/CE sessions

4:10 – 4:20 pm

- Jane will be facilitator for the whole day
- Looking for someone to come and lead us in equity section
- Will get a lot of information from System Modeling
- Margot Kushel and Intern will be presenting at System Modeling, maybe ask one of them to do the equity section?
- Hardest part is connecting the dots of the principles of equity with practices/procedures – something good to explore in CoC

### 9 2019 Work Plan Progress Report and 2020 Work Plan Calendar Draft – Laura Guzmán, EOH Staff UPDATE.

- HUD CoC Committee’s 2019 Work Plan Progress Report and 2020 Work Plan Calendar Draft for Committee’s February review
- Committee will review them to develop its 2020 Work Plan

4:20 – 4:25pm

- Add YAB even though it is not in work plan.
- Add information on census.
- Latoya Reed (county workforce) will do a presentation, interested in doing MOU.

### 10 Announcements and Next Meeting/Agenda

Meeting will take place on February 18th, 2020, from 2 to 4:30 pm at EOH Office Conference Room – 101 Callan Ave., Suite 230 in San Leandro

- Other Updates/Announcements:
  - System Modeling Update
  - NAEH 2020 Solutions For Individual Homeless Adults National Conference will take place from 2/19 through 2/21 in Oakland.
- February Agenda will include
  - HMIS Team Progress Report
  - CE Evaluation, Assessment and Recommendations Review
  - System Modeling process update
  - HHAP funding update

4:25 – 4:30 pm

- Potentially hold off meeting on 2/18?
AGENDA – DID NOT HAVE QUORUM, NO VOTES TAKEN

All HUD CoC Committee Meetings are public. Homeless and Formerly Homeless Alameda County residents are encouraged to attend. Public Comment will be taken at the beginning of each meeting and is limited to 2 minutes per person.

Goals for The Meeting
- Public Comment, if any
- 2020 HHAP Funding, CoC funding recommendations, and Administrative Entity’s designation approval
- Review HMIS Data Quality Plan
- Review Coordinated Entry Management Entity process
- 2020 HUD CoC Committee Retreat Planning update
- Other Updates/Announcements and Next Meeting/Agenda reminder

<table>
<thead>
<tr>
<th>#</th>
<th>Item</th>
<th>Purpose</th>
<th>Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Welcome and Introductions – Doug Biggs, HUD CoC Committee Chair</td>
<td>Welcome and introductions and roll call</td>
<td>2:00 – 2:05 pm</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Attendance: C’Mone Falls, Andrew Wicker, Doug Biggs,</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Marnelle Timson, Ja’Nai, Aubry,</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Public: Brandy Mays (Intern at SSA)</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Staff: Jessica Shimmin, Dorcas Chang</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>• The committee did not reach quorum so it will not be</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>approving any items at this meeting.</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Public Comment</td>
<td>Public addresses HUD CoC Committee</td>
<td>2:05 – 2:15 pm</td>
</tr>
<tr>
<td></td>
<td></td>
<td>None</td>
<td></td>
</tr>
</tbody>
</table>
| 3 | Retreat Planning update | • Review planning and preparation for retreat  
• Discuss reasons for postponing  
Set new retreat date | 2:15 – 2:35 pm  
• Retreat is postponed mainly because the committee will need staff support.  
• As the committee holds off the retreat, the racial equity groups will become more developed by the time the retreat happens.  
• There are conversations about modifying the CoC Director position happening. |
| 4 | Update on efforts to bring HMIS into compliance by April 1 – Jessie | • HMIS Updates and Next Steps | 2:35 – 2:50 pm  
• The Administrative Management Options document includes what the management structures are, how they work, and roles and responsibilities. It goes through options such as keeping the HMIS Lead at Housing and Community Development (HCD), moving it to another county entity, contracting with BitFocus or sending out an RFP for a new agency. It lists the strength and weaknesses of the different approaches.  
• Update – The county has contracted with Bitfocus to do the HMIS coordination work. Contracting with Bitfocus will help bring us into compliance by April. BitFocus is a very capable partner. Trainings will begin April 1st.  
• The Housing Inventory Chart (HIC) is due to HUD in April and should be underway right now. System performance measures due end of February which is what the HMIS is doing in addition to the trainings.  
• There is a very good likelihood that HMIS is going to change and this document helps frame the questions we are going to look at. HUD will be looking at this committee to make these decisions.  
• HMIS Oversight Committee and BitFocus are meeting every Friday. |
Coordinated Entry Evaluation Update - Jessie

- 2:50 – 3:20 pm
  - Coordinated Entry Evaluation was a requirement by HUD. It must include feedback from providers and participants.
  - In April, the System Coordination Committee directed EveryOne Home to complete the evaluation. EveryOne Home worked on a proposal and Jessie worked with the Result Based Accountability Committee to develop a plan.
  - From the first CE Assessment, the evaluation looked at what is working well, what can be expanded, not working well and parts should be developed.
  - For the providers’ process, it was half day meeting convening with Kathie Barkow. 60 providers were invited.
  - There were three focus groups of participants (City of Oakland, Berkeley, and Abode) that included people that were matched/referred, in the process of housing search, and had multiple experiences of homelessness.
  - Coordinated Entry has shown a light on how little stuff there is which is really tough on providers and consumers.
  - One big takeaway was that consumers said that the staff they worked with were respectful, helpful, and trustworthy. This is an area that we can lift up and where we are making a difference and could be making a bigger difference.
  - Our prioritization tool is working the way community designed it to work.
  - From the CE self-assessment, we saw an increase in language access, walk ins, and phone access.
  - Things to improve are consistent communication across the system and paying attention to security (doing assessments...
in more private areas), developing HMIS to provide real time information, and having inventory and doing matching inside HMIS, and an active by name list.

- What must be developed is affordable housing dedicated to homelessness people, better grievances policy and an ombudsman role, targeting prevent resources at the front door.
- Budgeting for the evaluation is needed to fulfill this annual requirement (Compensation for people at focus groups, food, etc)
- Evaluation is available on our website and Jessie will send it to the committee

<table>
<thead>
<tr>
<th>Time</th>
<th>System Modeling</th>
<th>Updates/Announcements:</th>
</tr>
</thead>
<tbody>
<tr>
<td>6</td>
<td>System Modeling</td>
<td>System Modeling Update</td>
</tr>
</tbody>
</table>

3:20 – 3:30 pm  
System Modeling live and underway.
- The system modeling is engaging new partners like the Department of Race and Equity of Oakland, Department of Public Health, etc. It is fun to engage new people and new ways of thinking. We are spending time looking at data and doing focus groups.
- Challenged people to think of intervention as connected, to think of who are unlikely to increase their income (besides seniors and disabled people), to remember that family is cultural, to question what is vulnerability and how do we define it.
- The system modeling are prescribing a lot of resources to get out of this crisis.
- Jessie will send out Margot Kushel’s powerpoint to help this committee with prioritizing CoC funds.
MEMORANDUM

To: Alameda County CoC Projects and Stakeholders
From: EveryOne Home
Date: March 17, 2020
Re: FY 2019 Continuum of Care (CoC) Program Competition: Funding Awards

HUD announced the Tier 2 funding awards for the 2019 Continuum of Care competition on March 13, 2020, two months after the initial announcement of Tier 1 awards. Our Continuum was awarded a total of $36,211,689 for all renewing projects, including all Tier 2 renewals, the CoC planning project, and a new DV Bonus Project, the Rapid Rehousing for Victims. A link to all HUD’s list of all funded projects is here: https://files.hudexchange.info/resources/documents/2019-california-coc-grants.pdf. Alameda County CoC’s list starts in the middle of page 4.

This means that thousands of people in our Continuum will remain in affordable, safe homes and hundreds more will be assisted to end their homelessness. The attached list provides a comparison of what was requested by the Continuum versus what was awarded in the rank order from our local process as submitted to HUD. Highlights include:

- **All renewals funded but renewal rental assistance projects were decreased.** All renewals were funded in this round, but rental assistance projects, one PSH and two TH-RRH, were decreased by a combined total of just over $2million. HUD made Fair Market Rent (FMR) adjustments to the awards using the FMRs that were in effect at the time applications were due, which means that FY 2018 FMRs will be used for these awards. The Continuum of Care will support the efforts by local housing authorities and housing departments to challenging the reduce FMRs.

- **One of the new DV Bonus Project was awarded:** Congratulations to Ruby’s Place for their successful application to provide 21 domestic violence survivor households with Rapid Rehousing!

Congratulations to all grantees and to our community for its participation, commitment to excellence, and strategic approaches to our collaborative application each year. We are looking forward to continuing to advance our collective efforts to strengthen our Continuum’s outcomes, and maintain and enhance our housing and homeless services’ portfolio.

Please feel free to distribute this to any sub-grantees or colleagues who were also part of the CoC NOFA process. If you have questions about your specific funding award amount, please direct them to Riley at riley.wilkerson@acgov.org. Other questions may be directed to EveryOne Home at info@everyonehome.org. A community debrief of the NOFA process will be convened sometime in the second quarter of 2020. Please stay tuned for invitations and announcements from EveryOne Home.
2019 HUD NOFA Satisfaction Survey Summary

I. Total Survey Responses and Satisfaction
   a. Total of 6 Survey responses received
   b. Overall Satisfaction Score
      i. Scale: 1/Not Satisfied to 5/Extremely Satisfied
         1. EveryOne Home scored: 3.7 (Satisfied/Very Satisfied)

II. Applicants’ Comments
   a. What worked well
      i. Application was streamlined and much clearer than in past years.
      ii. The application was clear and easy to complete, the tool worked well
      iii. Staff were helpful in answering questions.
      iv. Application process was much shorter and straighter forward than last year.
      v. The process was smooth.
      vi. The process seemed easier because of the change from attachment requirement to threshold requirement. There were fewer errors or re-releases of tools/applications.
   b. What changes, if any, will you make to the evaluation of renewal projects during the Local Competition?
      i. At this point, none.
      ii. Require projects to provide expenditures for each BLI in their projects. Currently, only the overall budget is reviewed, by adding the BLI breakout the review process would be able to identify any spending gaps and specific successes in each grant.
   c. What changes, if any, will you make to the evaluation of new projects during the Local Competition?
      i. We kept hearing from staff how well we did, but our project is pretty far down on the tier II list. It’s hard to reconcile those facts.
   d. Additional comments/questions
      i. As a new agency, it would have been helpful to have been encouraged to do the esnaps application before the local application. There was content in the esnaps instructions that modified our local application substantially and we were unaware that could happen.
      ii. Add a quick narrative section to address capacity issues, if needed.
NOFA to Address Unsheltered Homelessness – Coming Soon

HUD plans to issue a Notice of Funding Availability (NOFA) targeted to Continuums of Care (CoCs) with high levels of unsheltered homelessness. Features of the NOFA will include:

- Funding will be prioritized to CoCs with high levels of unsheltered homelessness, which includes encampments
- Funding will be utilized under HUD’s CoC Program
- Applicants will develop a plan to demonstrate how they will reduce unsheltered homelessness and be assessed based on the quality of the plan
- The NOFA will place heavy emphasis on applicants demonstrating the evidence supporting their plans

More information and timeframes will be available soon. HUD’s Office of Special Needs Assistance Programs (SNAPS) will provide updates through the [HUD Exchange mailing list](https://exchange.hud.gov).
REQUEST FOR INTEREST
Coordinated Entry Management Entity

RELEASED BY
HUD Continuum of Care Committee

DATE XXXX

PURPOSE
EveryOne Home, as the lead agency for the CA-502 Oakland, Berkeley/Alameda County Continuum of Care (CoC), is requesting expressions of interest from potential partners to serve as the Coordinated Entry Management Entity on behalf of the CoC and covering its entire geographic area. The intent of this Request for Interest (RFI) is to:

• Identify parties interested in being designated by the HUD CoC Committee to act as the Coordinated Entry Management Entity;
• Outline specific activities, implementation timelines, reporting and communication structures, and funding sources that may be used by interested parties to fulfill the responsibilities of a Coordinated Entry Management Entity;
• Inform the development of a Memorandum of Understanding between the HUD CoC Committee and any potential Coordinated Entry Management Entity.

BACKGROUND
CoC’s are required by the Department of Housing and Urban Development to establish and operate a “centralized or coordinated assessment system” (referred to as “coordinated entry” or “coordinated entry process”) with the goal of increasing the efficiency of local crisis response systems and improving fairness and ease of access to resources. The documents below provide information about federal requirements and guidelines, as well as, system design, governance, policies and procedures, and evaluations of coordinated entry in Alameda County:

[Links to documents in the text]
The Alameda County coordinated entry process was launched in November 2017. EveryOne Home’s HUD CoC Committee is responsible for establishing and operating coordinated entry in Alameda County and for ensuring that the appropriate formal structures are in place to complete the work, including:

- An **evaluation entity** to assess the performance of the system and create a feedback loop to the policy oversight entity. System Coordination Committee authorized EveryOne Home, to act as the evaluation entity inn 2019-2020. During that time period EveryOne Home conducted the Coordinated Entry Compliance Review, **2020 Coordinated Entry Evaluation**, and the **Coordinated Entry Assessment and CE 2.0 Action Plan**. All monitoring and evaluation reports are reviewed by the HUD CoC Committee.
• A policy oversight entity to establish and review coordinated entry policies and procedures. The HUD CoC Committee authorized the System Coordination Committee to act as the policy oversight entity. Policies and procedures adopted by System Coordination Committee are documented in the Alameda County Housing Crisis Response System Manual. The manual is reviewed and approved annually by HUD CoC Committee.

• A management entity to implement the day-to-day operations of the process. Through this RFI, the HUD CoC Committee is seeking information from potential partners interested in acting in this capacity.

CORE RESPONSIBILITIES
Alameda County’s Continuum of Care has identified the following responsibilities it desires from a Coordinated Entry Management Entity. This list is not exhaustive and may be modified as needed:

a. Ensure that the Coordinated Entry process is conducted in an accessible, standard, fair, and consistent manner and connects households to the appropriate service or resource in a timely manner according to requirements and recommendations outlined by HUD, and addresses the required Core Operational Functions for CE Management Entities identified by System Coordination Committee as necessary for a functioning system in Alameda County

b. Communicate clearly and accessibly to the public on how to access and use Coordinated Entry, as well as how to grieve any part of the process

c. Provide system wide training to CE staff/host learning communities or other practices to ensure standard practices

d. Manage an updated inventory of CE resources and ensure fair and efficient matching to resources

e. Provide regular CE Management Reports to the Continuum of Care Committee (sample reports are available for review)

f. Carry out the improvement recommendations as outlined in the Coordinated Entry Assessment and CE 2.0 Action Plan

ELIGIBLE APPLICANTS:
Eligible applicants are units of local government and non-profit entities. Qualified applicants will have familiarity with Coordinated Entry in Alameda County, knowledge of HUD regulations and guidance on operating a Coordinated Entry, and experience managing similar system-wide programs.
REQUESTED INFORMATION
Any partner interested in serving as the Coordinated Entry Management Entity, should submit the following information electronically to the HUD CoC Committee at info@everyonehome.org. “Include CE Management Entity RFI response” in the subject line:

1. Name of Legal Entity?
2. Street Address, City, State, Zip Code
3. Primary Contact Name
4. Primary Contact Email Address
5. Primary Contact Phone Number
6. Describe your agency’s qualifications and interest in serving as the Coordinated Entry Management Entity.
7. Based on the responsibilities detailed (a-h) above, describe the capacity the partner has, or plans to have, and what activities the partner will undertake as the Coordinated Entry Management Entity to meet the expectations and requirements of the CoC? Be sure to address staffing, technology, and communications capacity as well as authority to ensure participation and compliance with CE policies and procedures in the response.
8. If additional capacity is necessary to meet expectations and requirements, please provide information on how the partner would develop and sustain that capacity.
9. Provide a preliminary budget, potential staffing structure, and implementation timeline for Coordinated Entry Management Entity functions.
10. Identify existing funding sources or potential sources for covering the costs of the Coordinated Entry Management Entity.

RESPONSE FORMAT
All submissions will be received through the online form (link provided below) by 5pm on April 28, 2020.

Link to Online Form: XXXXXXXXXXXXXXXX
## 2020 Alameda County HUD CoC Committee Work Plan Calendar - REVISED DRAFT

<table>
<thead>
<tr>
<th>Activities</th>
<th>Quarter 1</th>
<th>Quarter 2</th>
<th>Quarter 3</th>
<th>Quarter 4</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Activities</strong></td>
<td>Jan-20</td>
<td>Feb-20</td>
<td>Mar-20</td>
<td>Apr-20</td>
</tr>
<tr>
<td><strong>Activities</strong></td>
<td>Plan for Annual Membership Meeting</td>
<td>Review and update Governance Charter</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Activities</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Activities</strong></td>
<td>Conduct NOFA Local Application Process</td>
<td>Review of 2019 NOFA Competition Awards</td>
<td>NOFA Community Input Session</td>
<td>Launch Renewal Projects’ evaluation</td>
</tr>
<tr>
<td><strong>Activities</strong></td>
<td>HMIS Oversight</td>
<td>Data Quality Plan Approval (annual review on 1/21)</td>
<td>HMIS TA Team Progress Report</td>
<td>HMIS-CE Restructure update</td>
</tr>
<tr>
<td><strong>Activities</strong></td>
<td>Coordinated Entry Oversight</td>
<td>CE Evaluation, Assessment and Improvement recommendations review</td>
<td>Approval and release of CE Management Entity RFI</td>
<td>HMIS-CE Restructure completed Review RFI responses</td>
</tr>
<tr>
<td><strong>Activities</strong></td>
<td>2021 PIT Count Planning and Implementation</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Activities</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Activities</td>
<td>Jan-20</td>
<td>Feb-20</td>
<td>Mar-20</td>
<td>Apr-20</td>
</tr>
<tr>
<td>------------------------------------------------</td>
<td>--------</td>
<td>--------</td>
<td>--------</td>
<td>--------</td>
</tr>
<tr>
<td>Monitor System Performance Outcomes</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Implement Project Monitoring (PM) evaluation process</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Conduct gap analysis</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Strengthen Employment Collaborations</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Youth Action Board</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2020 HHAP Funding This will also need to be filled out more as the funds come in.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Quarter 1**
- Monitor System Performance Outcomes
- Implement Project Monitoring (PM) evaluation process
- Conduct gap analysis
- Strengthen Employment Collaborations
- Youth Action Board
- 2020 HHAP Funding This will also need to be filled out more as the funds come in.

**Quarter 2**
- Review of System Performance report to HUD
- Project Monitoring Work Plan revision and approval
- Implement PM activities (EOH Team)
- Implement PM activities (EOH Team)
- Review of System Modeling recommendations
- Partnership with Alameda Co Workforce Investment Board - Presentation by Latoya Reed
- Youth Homeless Demonstration Program NOFA ???Timing unknown
- HHAP update

**Quarter 3**
- Implement PM activities (EOH Team)
- Implement PM activities (EOH Team)
- Implement PM activities (EOH Team)
- Finalize MOU with WIB
- Assist with volunteer recruitment for 2021 Youth count

**Quarter 4**
- Implement PM activities (EOH Team)
- Implement PM activities (EOH Team)
- Implement PM activities (EOH Team)
- Assist with volunteer recruitment for 2021 Youth count
- Assist with volunteer recruitment for 2021 Youth count
- Assist with volunteer recruitment for 2021 Youth count
Agenda

• Welcome & Introductions
• Annual Estimates of Households Experiencing Homelessness
• Review of Initial Inventory Recommendations
• Next steps
Disparities in Opportunity

Home Owners Loan Corporation Map, 1937
Disparities in Outcomes

Persistence of Neighborhood Poverty by Census Tract

Source: CAPE, with data from Geolytics Neighborhood Change Database, 1970-1990; Census 2000; and American Community Survey 2013 5-year files.
Advancing Equity

EQUALITY

EQUITY
Equity Analysis

• An equity approach is necessary to ending homelessness because of the racial disparities in the homeless population.

• An equity analysis examines disaggregated outcome data for disparities and information gathered by listening deeply to those most impacted by disparities.

• Both forms of data are used to identify what different or additional services are needed to close disparities.

• This information shapes recommended action; including which disparity each action is targeting and how impact/outcomes of changes would be measured.
Impact of Equity Analysis on Modeling

- Significant shift towards permanent subsidy in Shallow Subsidy, Dedicated Affordable Housing and PSH recommendations
  Rethink time limited supports like Rapid Rehousing
- Changes in program models
  Prevention and diversion models looking at assistance to the whole household not just the household experiencing homelessness
  Remove rule that assistance resource can only be accessed once in a lifetime
- Strong support for focus on equity
  Providers already looking at their data to identify disparities
  Leaders shifting discussion about homelessness
  Engaging new communities and organizations
A common concern was that rapid rehousing only provided temporary assistance:

“I want to have a permanent residence and if it’s not subsidized I don’t want it. What’s the use if I can’t afford it? What happens after 1 year if I don’t have the money? I end up right back where I started. I’m on SSDI and can’t work. Then everything you accumulate in the year, your personal belongings, get left behind.” – African American senior participant
Annual Estimate of Households Experiencing Homelessness
Annual Estimate of Unduplicated People

- Used the weekly rate of inflow from 2019 Point in Time (PIT) Count surveys to adjust the one-day count of persons experiencing homelessness to an annual count
- Calculated households using average household size

- Estimate that 15,786 unduplicated people are homeless in a year
- Estimate that 985 households with minor children are homeless in a year
- Estimate that 12,005 adult only households are homeless in a year
- Estimate that 144 households with unaccompanied minors are homeless in a year

NOTE: Modeling only conducted for households with minor children and adult only households.
<table>
<thead>
<tr>
<th>Geographical Regions</th>
<th>Percent of PIT</th>
<th>Estimated Number of People Experiencing Homelessness</th>
<th>Total Households</th>
</tr>
</thead>
<tbody>
<tr>
<td>East County (Livermore, Pleasanton, Dublin)</td>
<td>4.3%</td>
<td>679</td>
<td>565</td>
</tr>
<tr>
<td>Mid-County (Hayward, San Leandro, Alameda)</td>
<td>18.5%</td>
<td>2,920</td>
<td>2,430</td>
</tr>
<tr>
<td>North County (Berkeley, Albany, Emeryville)</td>
<td>16.5%</td>
<td>2,605</td>
<td>2,167</td>
</tr>
<tr>
<td>Oakland</td>
<td>50.7%</td>
<td>8,004</td>
<td>6,659</td>
</tr>
<tr>
<td>South County (Fremont, Union City, Newark)</td>
<td>10.0%</td>
<td>1,579</td>
<td>1,313</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>100%</strong></td>
<td><strong>15,786</strong></td>
<td><strong>13,135</strong></td>
</tr>
</tbody>
</table>
### Annual Household Type Estimate by Region

<table>
<thead>
<tr>
<th>Geographical Regions</th>
<th>Adult Only Households</th>
<th>Households with Minor Children</th>
<th>Households with Only Children</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>People</td>
<td>Hshlds</td>
<td>People</td>
</tr>
<tr>
<td>East County (Livermore, Pleasanton, Dublin)</td>
<td>542</td>
<td>516</td>
<td>129</td>
</tr>
<tr>
<td>Mid-County (Hayward, San Leandro, Alameda)</td>
<td>2,332</td>
<td>2,221</td>
<td>561</td>
</tr>
<tr>
<td>North County (Berkeley, Albany, Emeryville)</td>
<td>2,080</td>
<td>1,981</td>
<td>502</td>
</tr>
<tr>
<td>Oakland</td>
<td>6,391</td>
<td>6,087</td>
<td>1,538</td>
</tr>
<tr>
<td>South County (Fremont, Union City, Newark)</td>
<td>1,261</td>
<td>1,201</td>
<td>305</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>12,606</td>
<td>12,005</td>
<td>3,035</td>
</tr>
</tbody>
</table>
Demographic and Economic Characteristics of Households Experiencing Homelessness

- African American: 47% General, 11% Homeless
- American Indian or Alaska Native: 1% General, 1% Homeless
- Asian: 32% General, 2% Homeless
- Multi-Racial: 2% General, 14% Homeless
- Native Hawaiian or Other Pacific Islander: 1% General, 2% Homeless
- White: 50% General, 31% Homeless
- Hispanic/Latinx: 22% General, 17% Homeless
- Non-Hispanic/Non-Latinx: 75% General, 83% Homeless

Source: U.S. Census Bureau, 2010-2018 QuickFacts (General Population) and Homeless Population (PIT Count, 2019)
<table>
<thead>
<tr>
<th>Unit Size</th>
<th>Cost per Month (2020 FMR)</th>
<th>Income Needed for Housing Costs at 30% of Income</th>
<th>Income Needed for Housing Costs at 50% of Income</th>
</tr>
</thead>
<tbody>
<tr>
<td>Studio</td>
<td>$1,488</td>
<td>$4,960</td>
<td>$2,976</td>
</tr>
<tr>
<td>One bedroom</td>
<td>$1,808</td>
<td>$6,027</td>
<td>$3,616</td>
</tr>
<tr>
<td>Two bedroom</td>
<td>$2,239</td>
<td>$7,463</td>
<td>$4,478</td>
</tr>
<tr>
<td>Three bedroom</td>
<td>$3,042</td>
<td>$10,140</td>
<td>$6,084</td>
</tr>
<tr>
<td>Four bedroom</td>
<td>$3,720</td>
<td>$12,400</td>
<td>$7,440</td>
</tr>
</tbody>
</table>
Income

Alameda County minimum wage ranges from $13.50/hour to $16.50/hour, at full-time this is $2,335/month to $2,854/month.

Households with public benefits or Social Security have much lower incomes:
• Alameda County GA: $336/month maximum
• CalWorks/TANF: $878/month for a family of 3
• SSDI: $1,237/month average (November 2019)
• Social Security: $1,503/month national average

Income for households experiencing homelessness
• 27% of homeless households have no income
• 41% of homeless households have income of $1-1,000/month
• 15% of homeless households have income of $1,001-2,000/month
• 6% of homeless households have income of more than $2,000/month
• 11% income data missing
Trends in Poverty and Unemployment
Alameda County, 2005-2015

% in Poverty


0% 5% 10% 15% 20% 25% 30%

Black/AfrAmer
Latino
All Races
Asian
White

% Unemployed


0% 5% 10% 15% 20% 25%

Black/AfrAmer
Latino
All Races
Asian
White

Source: American Community Survey, 2005-2015
Focus Group Feedback

• “It’s bad if you don’t have an average credit score even if you have got money and job. Also the application fees. If I am going to pay rent, I can’t eat or buy gas. It’s hard. On $2,000 you can’t make it. You need $3,500 because rent is $1,800 or more. You need to work 3 jobs and sell peanuts on your lunch break.” – African-American participant

• “Me my wife and daughter are all disabled and all together get $2,200 a month. I would pay 50% for housing. If I did not have to go through hoops to get into it.” – White Veteran participant
System Modeling
Adult Only Households – Current System

- Self-resolvers
- People w/ jobs who need short-term assistance
- People who can increase income to afford rent; TAY
- People w/ jobs who need subsidy to afford rent; TAY
- Zero & ELI people who can’t increase income; Seniors
- People with disabilities who need services

Homeless Prevention / Rapid Resolution

Rapid Re-housing

Permanent Supportive Housing

Unsheltered, temporary housing, cycling in and out of homelessness

Approx. 250 PSH units available/year
**Existing project types with recommended improvements**

- Diversion/housing problem-solving
- Emergency shelter
- Transitional housing
- Rapid rehousing
- Permanent supportive housing

**New project types**

- Shallow subsidy
  - Permanent rent assistance with no or limited services
  - Usually a flat rate or a percentage of the FMR
- Dedicated affordable housing (similar to Deeply Affordable Housing in PATH Plan)
  - Housing affordable to extremely low income households experiencing homelessness
  - Rents may be set at 30% of a household’s income
  - Accessed through the homeless system so when a unit is vacant it is filled with another homeless household
  - Does not require a disability or services (although services may be available)
Next Steps
Leadership & Advancing Equity

“The old saying goes, “Actions speak louder than words.” Leaders who exemplify the change every opportunity they have, who build the new way of working into their practices, say volumes about how serious the organization is about the change.”

~ Andrea Shapiro, PhD, Creating Contagious Commitment

Monitor the system changes that will be proposed, use every opportunity to demonstrate the value of equity processes and outcomes.

Moving forward, arm yourself with a compelling case for, and highlight the dangers of not making change, that will address racial inequity.

Forge partnerships needed to buildout systems that have meaningful impacts, close racial disparities and end homelessness.
March 9, 2020

SUBJECT: ANNOUNCEMENT OF ALAMEDA COUNTY AND CONTINUUM OF CARE APPLICATIONS AND FUNDING PLANS FOR STATE OF CALIFORNIA HOMELESS HOUSING, ASSISTANCE AND PREVENTION (HHAP) PROGRAM

On February 15, 2020, Alameda County Health Care Services Agency (HCSA) and the Oakland, Berkeley/Alameda County Continuum of Care (CoC), EveryOne Home, submitted applications and funding plans totaling $18,265,896 for the one-time funds of the State of California’s Homeless Housing, Assistance, and Prevention (HHAP) Program.

In preparation, Request For Information (RFI) No. HCSA-0120 gathered information from local jurisdictions, service providers, and other groups on potential projects that could be deployed quickly to serve people experiencing homelessness in Alameda County.

The County received 123 proposals from 46 vendors (some vendors submitted more than one proposal and some submitted proposals in partnership with other vendors), informing the development and scope of the applications for HHAP funds and demonstrating the expertise and commitment to respond urgently to the crisis of homelessness in Alameda County.

HHAP applications also considered the following county-wide planning efforts: Alameda County Homelessness Action Plan 2018-2021, the EveryOne Home 2018 Strategic Update, Youth Action Board Recommendations, and the Homeless Crisis Response System Modeling and Racial Equity Workgroup recommendations.

Based on the recommendations of unconflicted County staff with subject-matter expertise, Alameda County has proposed to the State that the $8,815,938 in HHAP funds allocated to the County be used as follows:

1. Five percent for planning and system capacity, specifically in part to refine and strengthen the County’s Coordinated Entry Management Entity, and to implement recommendations from a recent assessment of Coordinated Entry systems in place. Further, the County will support additional research on root causes of the disproportionate numbers of black and native people experiencing homelessness in our jurisdictions and collaborate on planning to address factors contributing to disparate outcomes.

2. Nearly nine percent of funds will support youth.
   a. $600,000 for a new navigation center for transition-aged youth in southern Alameda County. This center will provide at least 30 beds and offers services designed to encourage housing independence for young people.
   b. $179,188 for peer navigation and employment services as prioritized by
Alameda County’s Youth Action Board.

3. **$1,000,000 for operating subsidies and reserves.** The County will support navigation centers funded with expiring Homeless Emergency Aid Program (HEAP) funds where necessary and will apply unused funds to support permanent housing, if available. Navigation centers in Alameda County offer 24/7 access, accommodate people with their partners, and offer more intensive services to people experiencing homelessness. The County and CoC will work together to identify areas of support for ongoing and new navigation center operations.

4. **$5,925,000 will support continuing outreach and coordination.**
   - a. Street medicine, outreach, and other direct services to unsheltered people throughout the County by region. Alameda County has a mix of urban, suburban, and rural zones, requiring specialized strategies and resources in each.
   - b. Refinement and implementation of coordinated entry access by region/jurisdiction for people experiencing homelessness.
   - c. Housing navigators by region/jurisdiction to assist people who are sheltered or unsheltered and are assessed as highly vulnerable to access appropriate housing.
   - d. Tenancy sustaining support services to people placed in permanent housing for existing and new supportive housing sites by region/jurisdiction.

EveryOne Home has proposed to the State that $9,449,958 in HHAP funds allocated to the CoC be used as follows:

1. **$2,000,000 for rental assistance and rapid rehousing.** County-wide permanent housing through flexible financial assistance including move-in costs and rental assistance.
2. **$2,500,000 for operating subsidies and reserves.** Funds to support navigation center capacity outside of Oakland that was expanded through HEAP funds, including flexible financial assistance for exiting to permanent housing. Any unspent CoC funds in this category will be applied to permanent housing solutions.
3. **$3,000,000 for prevention and diversion.** County-wide expansion of housing problem solving/diversion services by investing in staffing and flexible financial assistance for permanent housing. These resources will be targeted to those most likely to become homeless and create a consistent approach to housing problem solving/diversion across the County.
4. **$815,964 for youth services.** Nine percent of CoC funds will address youth homelessness, including a new navigation center for transition-aged youth in Central or Southern Alameda County and peer navigation and employment services as prioritized by the Youth Action Board.
5. **$472,497 for strategic planning, system development, or Homeless Management Information System (HMIS).** Support the continuation of system modeling and racial equity analyses to identify gaps in the crisis response system, design
population-specific strategies, and update resource allocations over the next five years, and to specifically develop a plan to end youth homelessness.

6. **$661,497 for administration.** Support administrative costs of HCSA to act on behalf of the CoC as the administrative entity for HHAP funds.

**The County and CoC’s combined HHAP plan will align priorities, reduce duplication, and advance shared strategic goals in the EveryOne Home Plan and the County’s Homelessness Action Plan by:**

1. **Expanding capacity:** Funding areas identified through the Strategic Plan Update that need the greatest investment and expansion: homelessness prevention, street outreach, and permanent homes for extremely low-income households.

2. **Increasing investment:** Creating opportunities not only for deeply affordable housing, but also for services co-located in that housing, and for shelters and navigation centers that lower barriers to exiting homelessness and pair beds with specific housing strategies.

3. **Achieving Meaningful Outcomes:**
   a. Thirty new transitional age youth (TAY) shelter beds will serve over 100 youth ages 18-24 per year.
   b. Youth employment services and peer navigation will serve up to 50 youth per month.
   c. More than 125 youth will receive assistance with prevention, problem solving, and family reunification.
   d. More than 300 households will receive rental assistance.
   e. Operating subsidies will support at least 100 navigation center beds, serving up to 400 people per year with shelter and housing-focused services.
   f. More than 4,000 people will receive outreach, street medicine, housing navigation, or housing retention services.

**Opportunities to Award HHAP Funding:**

Upon successful award of HHAP funds to the County and CoC, which is anticipated on April 15, 2020, the HCSA will leverage RFQ. No. HCSA-900419, Housing Solutions for Health Vendor Pool as one of the avenues to fund Alameda County’s network of organizations that provide culturally responsive services to implement HHAP projects.

**Vendors interested in providing services under the Alameda County and CoC HHAP are encouraged to submit a bid response as soon as possible to Request for Qualification (RFQ) No. HCSA-900419, Housing Solutions for Health Vendor Pool.**

**Housing Solutions for Health Vendor Pool:**

To increase Alameda County’s ability to respond to the homelessness crisis, HCSA has released RFQ No. HCSA-900419 to establish a pool of vendors that have relevant experience and are interested in contracting with the County to serve people experiencing homelessness. The intent of the Vendor Pool is to expedite the delivery of innovative, healing-centered solutions to the region’s housing crisis, and to help people experiencing homelessness improve their
health and obtain permanent homes.

Vendors who qualify into the Vendor Pool and are available for immediate contracting. Interested County agencies may use the Vendor Pool to fund direct services, start-up, capacity-building and technical assistance, and innovation for the following core service categories:

1. Outreach, Engagement, and Benefits Enrollment;
2. Health and Supportive Services; and/or
3. Housing and Property Related Services.

The core service categories listed above are broad to reflect the County’s philosophy of providing an all-inclusive (“whatever it takes”) approach to meeting the complex needs of the target population (i.e., people who are currently experiencing homelessness; living unstably; and/or were formerly homeless and have transitioned into short-term or long-term housing).

As programmatic opportunities arise, including HHAP funding, HCSA will develop and execute agreements with the appropriate vendor(s) in the Vendor Pool for needed service(s). The County will neither warrant nor guarantee any minimum or maximum compensation, or any awarded scopes of work to qualified vendors.

The RFQ is open on a continuous basis to allow vendors to become qualified as they become eligible. **Bid responses are due by 2pm on the second Wednesday of each month until such time as this RFQ is closed.** Upcoming deadlines include:
- By 2pm on Wednesday, March 11, 2020;
- By 2pm on Wednesday, April 8, 2020;
- By 2pm on Wednesday, May 13, 2020, etc.

**Information Sessions:**

Vendors who are interested in learning about the Housing Solutions for Health Vendor Pool are encouraged to attend one of the following information sessions:
- **Thursday, March 12, 2020 at 2:30 pm:** Castro Valley Library, 2600 Norbridge Avenue, Chabot/Canyon Room, Castro Valley, CA 94546
- **Tuesday, April 14, 2020 at 2:30 pm:** Health Care Services Agency, 1000 San Leandro Blvd, 2nd floor, Conference Room 200 A&B, San Leandro, CA 94577

Please refer to the attached flyer for additional information.

**How to Apply:**

Instructions for applying to RFQ No. HCSA-900419, including a Questions & Answers resource, are available at: https://www.acgov.org/gsa_app/gsa/purchasing/bid_content/contractingdetail.jsp?BID_ID=2093

For questions, please contact Maria Smith at VendorPoolAdmin@acgov.org.
**Potential for Other Procurements:**
Additionally, the County of Alameda may issue subsequent procurements or bid opportunities to award contracts to fund HHAP projects. All respondents to RFI No. HCSA-0120 will be included on the vendor list to receive any subsequent bid documents, if issued. The County will use the contact information provided by potential partners in their response to the RFI.

For questions regarding the County and CoC’s submitted HHAP applications to the State, please contact Erika.Adams@acgov.org.
Information Sessions
Request for Qualification #HCSA-900419
Housing Solutions for Health Vendor Pool

To increase Alameda County’s ability to respond to the homelessness crisis, Health Care Services Agency (HCSA) is streamlining its procedures for contracting with homeless service and housing providers. HCSA has released a Request for Qualification to establish a pool of vendors that have relevant experience and are interested in contracting with the County to serve people experiencing homelessness. This effort is part of our Vision 2026 goal to end homelessness in Alameda County by 2026.

Three Core Services Areas of Need
1. Outreach, Engagement, and Benefits Enrollment;
2. Health and Supportive Services; and/or
3. Housing and Property Related Services.

HCSA intends to increase the availability of services through funding of direct services, start-up, capacity building and technical assistance, and innovation in each of the three core service categories.

You’re invited!
HCSA is offering information sessions for vendors interested in qualifying for the Vendor Pool:

Tuesday, February 18, 2020 at 10:15 am
Alameda County Administration Building
1221 Oak Street, 2nd floor, Room 255
Oakland, CA 94612

Thursday, March 12, 2020 at 2:30 pm
Castro Valley Library
3600 Norbridge Avenue
Chabot/Canyon Room
Castro Valley, CA 94546

Tuesday, April 14, 2020 at 2:30 pm
Health Care Services Agency
1000 San Leandro Blvd.
2nd Floor, Conference Room 200A&B
San Leandro, CA 94577

Free parking is available at the Castro Valley and San Leandro locations.

This opportunity and instructions for applying are available at https://bit.ly/hcsaRFQ

Contact: Maria Smith (VendorPoolAdmin@acgov.org)
Measure 1: Length of Time Persons Remain Homeless

This measure the number of clients active in the report date range across ES, SH (Metric 1.1) and then ES, SH and TH (Metric 1.2) along with their average and median length of time homeless. This includes time homeless during the report date range as well as prior to the report start date, going back no further than October, 1, 2012.

Metric 1.1: Change in the average and median length of time persons are homeless in ES and SH projects.
Metric 1.2: Change in the average and median length of time persons are homeless in ES, SH, and TH projects.

This measure includes data from each client’s Living Situation (Data Standards element 3.917) response as well as time spent in permanent housing projects between Project Start and Housing Move-In. This information is added to the client’s entry date, effectively extending the client’s entry date backward in time. This “adjusted entry date” is then used in the calculations just as if it were the client’s actual entry date.

The construction of this measure changed, per HUD’s specifications, between FY 2016 and FY 2017. HUD is aware that this may impact the change between these two years.
### FY2019 - Performance Measurement Module (Sys PM)

<table>
<thead>
<tr>
<th></th>
<th>Universe (Persons)</th>
<th>Average LOT Homeless (bed nights)</th>
<th>Median LOT Homeless (bed nights)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.1 Persons in ES, SH, and PH (prior to &quot;housing move in&quot;)</td>
<td>2553</td>
<td>3593</td>
<td>688</td>
</tr>
<tr>
<td>1.2 Persons in ES, SH, TH, and PH (prior to &quot;housing move in&quot;)</td>
<td>3403</td>
<td>4436</td>
<td>764</td>
</tr>
</tbody>
</table>
FY2019 - Performance Measurement Module (Sys PM)

Measure 2: The Extent to which Persons who Exit Homelessness to Permanent Housing Destinations Return to Homelessness

This measures clients who exited SO, ES, TH, SH or PH to a permanent housing destination in the date range two years prior to the report date range. Of those clients, the measure reports on how many of them returned to homelessness as indicated in the HMIS for up to two years after their initial exit.

After entering data, please review and confirm your entries and totals. Some HMIS reports may not list the project types in exactly the same order as they are displayed below.

<table>
<thead>
<tr>
<th>Exit was from</th>
<th>Total # of Persons who Exited to a Permanent Housing Destination (2 Years Prior)</th>
<th>Returns to Homelessness in Less than 6 Months</th>
<th>Returns to Homelessness from 6 to 12 Months</th>
<th>Returns to Homelessness from 13 to 24 Months</th>
<th>Number of Returns in 2 Years</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>FY 2019</td>
<td>% of Returns</td>
<td>FY 2019</td>
<td>% of Returns</td>
<td>FY 2019</td>
</tr>
<tr>
<td>Exit was from SO</td>
<td>54 0%</td>
<td>0</td>
<td>0%</td>
<td>0</td>
<td>0%</td>
</tr>
<tr>
<td>Exit was from ES</td>
<td>472 15%</td>
<td>69</td>
<td>15%</td>
<td>30</td>
<td>6%</td>
</tr>
<tr>
<td>Exit was from TH</td>
<td>353 6%</td>
<td>21</td>
<td>6%</td>
<td>20</td>
<td>6%</td>
</tr>
<tr>
<td>Exit was from SH</td>
<td>0 0%</td>
<td>0</td>
<td>0%</td>
<td>0</td>
<td>0%</td>
</tr>
<tr>
<td>Exit was from PH</td>
<td>895 5%</td>
<td>49</td>
<td>5%</td>
<td>13</td>
<td>1%</td>
</tr>
<tr>
<td>TOTAL Returns to Homelessness</td>
<td>1774 8%</td>
<td>139</td>
<td>8%</td>
<td>63</td>
<td>4%</td>
</tr>
</tbody>
</table>

Measure 3: Number of Homeless Persons

Metric 3.1 – Change in PIT Counts
## FY2019 - Performance Measurement Module (Sys PM)

This measures the change in PIT counts of sheltered and unsheltered homeless person as reported on the PIT (not from HMIS).

<table>
<thead>
<tr>
<th></th>
<th>January 2018 PIT Count</th>
<th>January 2019 PIT Count</th>
<th>Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>Universe: Total PIT Count of sheltered and unsheltered persons</td>
<td>5496</td>
<td>8022</td>
<td>2526</td>
</tr>
<tr>
<td>Emergency Shelter Total</td>
<td>962</td>
<td>1163</td>
<td>201</td>
</tr>
<tr>
<td>Safe Haven Total</td>
<td>11</td>
<td>28</td>
<td>17</td>
</tr>
<tr>
<td>Transitional Housing Total</td>
<td>660</td>
<td>519</td>
<td>-141</td>
</tr>
<tr>
<td>Total Sheltered Count</td>
<td>1633</td>
<td>1710</td>
<td>77</td>
</tr>
<tr>
<td>Unsheltered Count</td>
<td>3863</td>
<td>6312</td>
<td>2449</td>
</tr>
</tbody>
</table>

### Metric 3.2 – Change in Annual Counts

This measures the change in annual counts of sheltered homeless persons in HMIS.

<table>
<thead>
<tr>
<th></th>
<th>Submitted FY 2018</th>
<th>FY 2019</th>
<th>Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>Universe: Unduplicated Total sheltered homeless persons</td>
<td>2963</td>
<td>4034</td>
<td>1071</td>
</tr>
<tr>
<td>Emergency Shelter Total</td>
<td>2021</td>
<td>3125</td>
<td>1104</td>
</tr>
<tr>
<td>Safe Haven Total</td>
<td>56</td>
<td>55</td>
<td>-1</td>
</tr>
<tr>
<td>Transitional Housing Total</td>
<td>1121</td>
<td>1075</td>
<td>-46</td>
</tr>
</tbody>
</table>
FY2019 - Performance Measurement Module (Sys PM)

Measure 4: Employment and Income Growth for Homeless Persons in CoC Program-funded Projects

Metric 4.1 – Change in earned income for adult system stayers during the reporting period

<table>
<thead>
<tr>
<th></th>
<th>Submitted FY 2018</th>
<th>FY 2019</th>
<th>Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>Universe: Number of adults (system stayers)</td>
<td>1808</td>
<td>1737</td>
<td>-71</td>
</tr>
<tr>
<td>Number of adults with increased earned income</td>
<td>110</td>
<td>81</td>
<td>-29</td>
</tr>
<tr>
<td>Percentage of adults who increased earned income</td>
<td>6%</td>
<td>5%</td>
<td>-1%</td>
</tr>
</tbody>
</table>

Metric 4.2 – Change in non-employment cash income for adult system stayers during the reporting period

<table>
<thead>
<tr>
<th></th>
<th>Submitted FY 2018</th>
<th>FY 2019</th>
<th>Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>Universe: Number of adults (system stayers)</td>
<td>1808</td>
<td>1737</td>
<td>-71</td>
</tr>
<tr>
<td>Number of adults with increased non-employment cash income</td>
<td>370</td>
<td>333</td>
<td>-37</td>
</tr>
<tr>
<td>Percentage of adults who increased non-employment cash income</td>
<td>20%</td>
<td>19%</td>
<td>-1%</td>
</tr>
</tbody>
</table>

Metric 4.3 – Change in total income for adult system stayers during the reporting period

<table>
<thead>
<tr>
<th></th>
<th>Submitted FY 2018</th>
<th>FY 2019</th>
<th>Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>Universe: Number of adults (system stayers)</td>
<td>1808</td>
<td>1737</td>
<td>-71</td>
</tr>
<tr>
<td>Number of adults with increased total income</td>
<td>450</td>
<td>390</td>
<td>-60</td>
</tr>
<tr>
<td>Percentage of adults who increased total income</td>
<td>25%</td>
<td>22%</td>
<td>-3%</td>
</tr>
</tbody>
</table>
## FY2019 - Performance Measurement Module (Sys PM)

**Metric 4.4 – Change in earned income for adult system leavers**

<table>
<thead>
<tr>
<th></th>
<th>Submitted FY 2018</th>
<th>FY 2019</th>
<th>Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>Universe: Number of adults who exited (system leavers)</td>
<td>750</td>
<td>849</td>
<td>99</td>
</tr>
<tr>
<td>Number of adults who exited with increased earned income</td>
<td>124</td>
<td>126</td>
<td>2</td>
</tr>
<tr>
<td>Percentage of adults who increased earned income</td>
<td>17%</td>
<td>15%</td>
<td>-2%</td>
</tr>
</tbody>
</table>

**Metric 4.5 – Change in non-employment cash income for adult system leavers**

<table>
<thead>
<tr>
<th></th>
<th>Submitted FY 2018</th>
<th>FY 2019</th>
<th>Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>Universe: Number of adults who exited (system leavers)</td>
<td>750</td>
<td>849</td>
<td>99</td>
</tr>
<tr>
<td>Number of adults who exited with increased non-employment cash income</td>
<td>146</td>
<td>137</td>
<td>-9</td>
</tr>
<tr>
<td>Percentage of adults who increased non-employment cash income</td>
<td>19%</td>
<td>16%</td>
<td>-3%</td>
</tr>
</tbody>
</table>

**Metric 4.6 – Change in total income for adult system leavers**

<table>
<thead>
<tr>
<th></th>
<th>Submitted FY 2018</th>
<th>FY 2019</th>
<th>Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>Universe: Number of adults who exited (system leavers)</td>
<td>750</td>
<td>849</td>
<td>99</td>
</tr>
<tr>
<td>Number of adults who exited with increased total income</td>
<td>246</td>
<td>238</td>
<td>-8</td>
</tr>
<tr>
<td>Percentage of adults who increased total income</td>
<td>33%</td>
<td>28%</td>
<td>-5%</td>
</tr>
</tbody>
</table>
## FY2019 - Performance Measurement Module (Sys PM)

### Measure 5: Number of persons who become homeless for the 1st time

#### Metric 5.1 – Change in the number of persons entering ES, SH, and TH projects with no prior enrollments in HMIS

<table>
<thead>
<tr>
<th></th>
<th>Submitted FY 2018</th>
<th>FY 2019</th>
<th>Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>Universe: Person with entries into ES, SH or TH during the reporting period.</td>
<td>2147</td>
<td>3235</td>
<td>1088</td>
</tr>
<tr>
<td>Of persons above, count those who were in ES, SH, TH or any PH within 24 months prior to their entry during the reporting year.</td>
<td>704</td>
<td>682</td>
<td>-22</td>
</tr>
<tr>
<td>Of persons above, count those who did not have entries in ES, SH, TH or PH in the previous 24 months. (i.e. Number of persons experiencing homelessness for the first time)</td>
<td>1443</td>
<td>2553</td>
<td>1110</td>
</tr>
</tbody>
</table>

#### Metric 5.2 – Change in the number of persons entering ES, SH, TH, and PH projects with no prior enrollments in HMIS

<table>
<thead>
<tr>
<th></th>
<th>Submitted FY 2018</th>
<th>FY 2019</th>
<th>Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>Universe: Person with entries into ES, SH, TH or PH during the reporting period.</td>
<td>3387</td>
<td>4804</td>
<td>1417</td>
</tr>
<tr>
<td>Of persons above, count those who were in ES, SH, TH or any PH within 24 months prior to their entry during the reporting year.</td>
<td>1142</td>
<td>1182</td>
<td>40</td>
</tr>
<tr>
<td>Of persons above, count those who did not have entries in ES, SH, TH or PH in the previous 24 months. (i.e. Number of persons experiencing homelessness for the first time.)</td>
<td>2245</td>
<td>3622</td>
<td>1377</td>
</tr>
</tbody>
</table>
Measure 6: Homeless Prevention and Housing Placement of Persons defined by category 3 of HUD’s Homeless Definition in CoC Program-funded Projects

This Measure is not applicable to CoCs in FY2019 (Oct 1, 2018 - Sept 30, 2019) reporting period.

Measure 7: Successful Placement from Street Outreach and Successful Placement in or Retention of Permanent Housing

Metric 7a.1 – Change in exits to permanent housing destinations

<table>
<thead>
<tr>
<th>Metric</th>
<th>Submitted FY 2018</th>
<th>FY 2019</th>
<th>Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>Universe: Persons who exit Street Outreach</td>
<td>844</td>
<td>741</td>
<td>-103</td>
</tr>
<tr>
<td>Of persons above, those who exited to temporary &amp; some institutional destinations</td>
<td>236</td>
<td>124</td>
<td>-112</td>
</tr>
<tr>
<td>Of the persons above, those who exited to permanent housing destinations</td>
<td>83</td>
<td>104</td>
<td>21</td>
</tr>
<tr>
<td>% Successful exits</td>
<td>38%</td>
<td>31%</td>
<td>-7%</td>
</tr>
</tbody>
</table>

Metric 7b.1 – Change in exits to permanent housing destinations
## FY2019 - Performance Measurement Module (Sys PM)

<table>
<thead>
<tr>
<th>Universe: Persons in ES, SH, TH and PH-RRH who exited, plus persons in other PH projects who exited without moving into housing</th>
<th>Submitted FY 2018</th>
<th>FY 2019</th>
<th>Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>2454</td>
<td>2496</td>
<td>42</td>
<td></td>
</tr>
</tbody>
</table>

Of the persons above, those who exited to permanent housing destinations

<table>
<thead>
<tr>
<th>Universe: Persons in ES, SH, TH and PH-RRH who exited, plus persons in other PH projects who exited without moving into housing</th>
<th>Submitted FY 2018</th>
<th>FY 2019</th>
<th>Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>1279</td>
<td>1344</td>
<td>65</td>
<td></td>
</tr>
</tbody>
</table>

% Successful exits

| % Successful exits | 52% | 54% | 2% |

---

Metric 7b.2 – Change in exit to or retention of permanent housing

<table>
<thead>
<tr>
<th>Universe: Persons in all PH projects except PH-RRH</th>
<th>Submitted FY 2018</th>
<th>FY 2019</th>
<th>Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>2735</td>
<td>2766</td>
<td>31</td>
<td></td>
</tr>
</tbody>
</table>

Of persons above, those who remained in applicable PH projects and those who exited to permanent housing destinations

<table>
<thead>
<tr>
<th>Universe: Persons in all PH projects except PH-RRH</th>
<th>Submitted FY 2018</th>
<th>FY 2019</th>
<th>Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>2681</td>
<td>2694</td>
<td>13</td>
<td></td>
</tr>
</tbody>
</table>

% Successful exits/retention

| % Successful exits/retention | 98% | 97% | -1% |
**FY2019 - SysPM Data Quality**

**CA-502 - Oakland, Berkeley/Alameda County CoC**

This is a new tab for FY 2016 submissions only. Submission must be performed manually (data cannot be uploaded). Data coverage and quality will allow HUD to better interpret your Sys PM submissions.

Your bed coverage data has been imported from the HIC module. The remainder of the data quality points should be pulled from data quality reports made available by your vendor according to the specifications provided in the HMIS Standard Reporting Terminology Glossary. You may need to run multiple reports into order to get data for each combination of year and project type.

You may enter a note about any field if you wish to provide an explanation about your data quality results. This is not required.
# FY2019 - SysPM Data Quality

<table>
<thead>
<tr>
<th></th>
<th>All ES, SH</th>
<th>All TH</th>
<th>All PSH, OPH</th>
<th>All RRH</th>
<th>All Street Outreach</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Number of non-DV Beds on HIC</td>
<td>678</td>
<td>692</td>
<td>704</td>
<td>1006</td>
<td>2650</td>
</tr>
<tr>
<td>2. Number of HMIS Beds</td>
<td>500</td>
<td>501</td>
<td>513</td>
<td>877</td>
<td>1851</td>
</tr>
<tr>
<td>3. HMIS Participation Rate from HIC (%)</td>
<td>73.75</td>
<td>72.40</td>
<td>72.87</td>
<td>87.18</td>
<td>94.27</td>
</tr>
<tr>
<td>4. Unduplicated Persons Served (HMIS)</td>
<td>2347</td>
<td>2218</td>
<td>2066</td>
<td>3171</td>
<td>1570</td>
</tr>
<tr>
<td>5. Total Leavers (HMIS)</td>
<td>1870</td>
<td>1750</td>
<td>1568</td>
<td>1737</td>
<td>928</td>
</tr>
<tr>
<td>6. Destination of Don't Know, Refused, or Missing (HMIS)</td>
<td>112</td>
<td>235</td>
<td>96</td>
<td>110</td>
<td>31</td>
</tr>
</tbody>
</table>

2/25/2020 5:31:21 PM